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2005
Directory

New Mexico
Economic Development Organizations

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Las Cruces, NM
5C

Overview of This Directory

Detailed Table of Contents.....	2
Introduction	12
City Government.....	13
Chambers of Commerce.....	27
Other Non-Profit Organizations.....	93
Resource Conservation and Development Districts	133
Councils of Governments/Economic Development Districts	141
County Government.....	149
Federal Government	153
Private Sector Organizations	165
Small Business Development Centers	175
State Government.....	195
Tribal Government	205
Universities.....	225
Appendix A: Questionnaire	235
Indexes.....	237
Area Served.....	239
Contact Person.....	244

Detailed Table of Contents

Overview of This Directory	1
Introduction	12
City Government	13
Bernalillo Mainstreet Association.....	14
Gallup Development Commission.....	15
City of Las Vegas	16
City of Lordsburg.....	17
Greater Tucumcari Economic Development Corp.....	18
Jal Economic Development Committee	19
MainStreet Roswell.....	20
City of Rio Rancho – Development Services.....	21
Town of Red River	22
Village of Angel Fire	23
Village of Corrales.....	24
Village of Cuba	25
Village of Magdalena	26
Chambers of Commerce	27
Alamogordo Chamber of Commerce	28
Albuquerque Hispano Chamber of Commerce	29
American Indian COC of New Mexico.....	30
Angel Fire Chamber of Commerce	31

Anthony Chamber of Commerce.....	32
Aztec Chamber of Commerce & Visitor Center	33
Greater Belen Economic Development Corporation.....	34
Billy the Kid Outlaw Gang, Inc.....	35
Bloomfield Chamber of Commerce & Visitors Center.....	36
Capitan Chamber of Commerce.....	37
Carlsbad Chamber of Commerce.....	38
Carrizozo Chamber of Commerce	39
Chama Valley Chamber of Commerce.....	40
Cimarron Chamber of Commerce	41
City of Santa Fe Convention & Visitors Bureau.....	42
Clayton/Union County Chamber of Commerce	43
Cloudcroft Chamber of Commerce.....	44
Clovis/Curry County Chamber of Commerce	45
Columbus Chamber of Commerce.....	46
Ft. Sumner/De Baca County Chamber of Commerce	47
Deming/Luna County Chamber of Commerce	48
Eagle Nest Chamber of Commerce	49
Española Valley Chamber of Commerce.....	50
Eunice Chamber of Commerce.....	51
Farmington Convention & Visitors Bureau.....	52
Gallup/McKinley County Chamber of Commerce.....	53
Glenwood Area Chamber of Commerce	54

Grants/Cibola County Chamber of Commerce	55
Greater Albuquerque Chamber of Commerce	56
Greater Artesia Chamber of Commerce	57
Greater Bernalillo Chamber of Commerce.....	58
Greater Las Cruces Chamber of Commerce	59
Hatch Valley Chamber of Commerce.....	60
Hobbs Chamber of Commerce	61
Jal Chamber of Commerce	62
Las Cruces Convention & Visitors Bureau.....	63
Las Vegas/San Miguel County Chamber of Commerce	64
Las Vegas/San Miguel Economic Development Corporation.....	65
Logan-Ute Lake Chamber of Commerce	66
Lordsburg/Hidalgo County Chamber of Commerce.....	67
Los Alamos Chamber of Commerce	68
Valencia County Chamber of Commerce.....	69
Lovington Chamber of Commerce.....	70
Magdalena Chamber of Commerce	71
Melrose Chamber of Commerce.....	72
Moriarty Chamber of Commerce.....	73
Mountainair Chamber of Commerce.....	74
Raton Chamber & Economic Development Council, Inc.....	75
Red River Chamber of Commerce.....	76
Rio Rancho Chamber of Commerce.....	77

Roosevelt County/Portales Chamber of Commerce	78
Roswell Chamber of Commerce	79
The Roswell Hispano Chamber of Commerce.....	80
Ruidoso Valley Chamber of Commerce	81
Santa Fe Chamber of Commerce	82
Santa Rosa Chamber of Commerce.....	83
Silver City/Grant County Chamber of Commerce	84
Socorro County Chamber of Commerce.....	85
Springer Chamber of Commerce	86
Taos Chamber of Commerce & Visitor Bureau.....	87
Tatum Chamber of Commerce.....	88
Truth or Consequences /Sierra County COC.....	89
Tucumcari/Quay County Chamber of Commerce	90
Tularosa Chamber of Commerce	91
Other Non-Profit Organizations.....	93
Albuquerque T-VI Workforce Training Center	94
Angel Fire Area Economic Development Corp.	95
Assoc. of Commerce and Industry of New Mexico (ACI).....	96
New Mexico Business Quarter	97
Carlsbad Department of Development	98
Chaves County Development Foundation	99
Cibola Communities Economic Development Foundation, Inc.	100
Cuba Regional Economic Development Organization (CREDO).....	101

Deming/Luna Economic Development	102
Economic Development Corporation of Lea County, Inc.	103
Economic Development of Santa Rosa	104
Economic Forum.....	105
Enchantment Land Certified Development Company (ELCDC).....	106
Eunice Industrial Development Committee, Inc.....	107
Ganados del Valle.....	108
Los Alamos Commerce and Development Corporation	109
Magdalena Area Community Development Corporation.....	110
Mesilla Valley Economic Development Alliance.....	111
Moreno Valley Community Development Committee	112
New Mexico Community Development Loan Fund	113
New Mexico Entrepreneurs Association	114
New Mexico First.....	115
New Mexico Industrial Development Executives Association	116
New Mexico Industry Development Corporation.....	117
New Mexico Manufacturing Extension Partnership	118
New Mexico Rural Development Response Council	119
Rio Rancho Economic Development Corporation.....	121
Rural Payday/New Mexico Community Alliance	122
Salt Missions Trails Mainstreet	123
San Juan Economic Development Service, Inc. (SJEDS).....	124
Sierra County Economic Development Organization (SCEDO).....	125

Silver City/Grant County Economic Development Corporation (SIGRED).....	126
Technology Ventures Corporation	127
Valley Improvement Association	128
WaterBank Trust.....	129
WERC: A Consortium for Environmental Education & Technology Development	130
Women's Economic Self-Sufficiency Team (WESST Corp)	131
Resource Conservation & Development Districts	133
Adelante Resource Conservation & Development Council, Inc.	134
Black Range Resource Conservation & Development, Inc.	135
El Llano Estacado Resource Conservation & Development Council, Inc. (RC&D).....	136
HUB Resource Conservation & Development Council, Inc.	137
Jornada Resource Conservation & Development, Inc.	138
South Central Mountain Resource Conservation & Development Council, Inc.	139
Councils of Governments and Economic Development Districts.....	141
Eastern Plains Council of Governments.....	142
Middle Region Council of Governments	143
North Central New Mexico Economic Development District	144
Northwest New Mexico Council of Governments.....	145
South Central Council of Governments.....	146
Southeastern New Mexico Economic Development District.....	147
Southwest New Mexico Council of Governments.....	148
County Government.....	149
Bernalillo County.....	150

Los Alamos County Community Development Department	151
Valencia County Economic Development Corporation	152
Federal Government	153
Office of Representative Steve Pearce	154
Office of U.S. Representative Tom Udall	155
Office of Representative Heather Wilson	156
Office of Senator Jeff Bingaman	157
Office of Senator Pete V. Domenici.....	158
Rural Development, USDA.....	159
Sandia National Laboratories	160
U.S. Small Business Administration.....	161
USDA Forest Service/Southwestern Region	162
USDA Rural Development/Business and Cooperative Programs.....	163
USDA Rural Development/Rural Utilities Service	164
Private Sector Organizations	165
Albuquerque Economic Development, Inc.	166
Clovis Industrial Development Corporation	167
Covell Consultants.....	168
NEDA Business Consultants, Inc.....	169
Public Service Company of New Mexico.....	170
Roosevelt County/Portales Community Development Corporation	171
F-4 International.....	172
Southwest Planning & Marketing	173

XCEL Energy.....	174
Small Business Development Centers	175
New Mexico Small Business Development Center.....	176
Albuquerque Small Business Development Center	177
Clovis Community College Small Business Development Center.....	178
Doña Ana Small Business Development Center	179
Grants Small Business Development Center	180
Los Alamos Small Business Development Center	181
Luna Community College Small Business Development Center	182
Mesalands Community College Small Business Development Center	183
New Mexico Junior College Small Business Development Center	184
Northern New Mexico Community College Small Business Development Center.....	185
Roswell Small Business Development Center.....	186
San Juan College Small Business Development Center.....	187
Santa Fe Community College Small Business Development Center.....	188
Small Business Development Center/Alamogordo.....	189
Small Business Development Center/Carlsbad	190
Small Business Development Center for Southwest New Mexico	191
South Valley Small Business Development Center.....	192
UNM/Gallup SBDC	193
Valencia Small Business Development Center	194
State Government	195
New Mexico Economic Development Department.....	196

New Mexico Economic Development Commission	197
New Mexico Economic Development Partnership.....	198
New Mexico Film Office	199
New Mexico MainStreet.....	200
New Mexico Procurement Assistance Program.....	201
New Mexico State Land Office/Community Development Partnership Program.....	202
New Mexico Tourism Commission.....	203
State of New Mexico Economic Development Department Office of Science and Technology	204
Tribal Government.....	205
Acoma Pueblo	206
Cochiti Pueblo.....	207
Isleta Pueblo	208
Jicarilla Apache Tribe.....	209
Mescalero Apache Tribe.....	210
Nambe Pueblo Development Corporation.....	211
Navajo Nation	212
Navajo Nation Regional Business Development Office.....	213
Picuris Pueblo	214
Pojoaque Pueblo	215
Pueblo of Jemez/Jemez Community Dev. Corp.....	216
Pueblo of San Ildefonso	217
Pueblo of Sandia.....	218
Ramah Navajo Chapter	219

San Felipe Pueblo	220
Santa Ana Pueblo	221
Santo Domingo Pueblo.....	222
Tesuque Pueblo	223
Zia Pueblo.....	224
Universities	225
Bureau of Business & Economic Research (BBER).....	226
Center for Economic Development Research & Assistance.....	227
Community and Regional Planning Program.....	228
Division of Government Research	229
Economic Development Project	230
Extension Economics	231
New Mexico Cooperative Extension Service	232
Office of the Vice Provost for Research	233
Rural Economic Development Through Tourism Project (REDTT)	234
Appendix A: Questionnaire.....	235
Indexes	237
Area Served.....	239
Contact Person.....	244

Introduction

The information contained in this directory was obtained using responses to questionnaires sent to the organizations listed. Not all groups responded to the questionnaire. In some cases, limited data was included for non-responding organizations. In other cases, if it was unclear whether a group had an economic development function, the group was not listed. Some groups not responding were left in, despite the possibility of incorrect information.

The directory lists 194 organizations. Areas served by the largest number of economic development organizations are Sandoval County, 14; Town of Bernalillo, 13; City of Albuquerque, 11; Lea County, 11; Bernalillo County, 10; City of Santa Fe, 9; Santa Fe County, 9; Quay County, 9; Town of Quay, 9.

There are 47 statewide organizations listed.

Indexes, at the end of the directory, list organizations by area served and phone number of the contact person.

Groups omitted from this directory are asked to use the questionnaire in Appendix A in order to be included in future editions.

City Government

Bernalillo Mainstreet Association

Telephone: (505) 867-3311 ext. 133
E-mail:

Fax: (505) 867-0481
Internet:

Mainstreet Association
P.O. Box 638
Bernalillo, NM 87004-0638

CONTACT PERSON(S):

Maria Rinaldi, Executive Director

TYPE OF ORGANIZATION:

City Government

AREAS SERVED:

Greater Bernalillo Area

GROUPS SERVED:

Business owners, historic property owners, historic preservation organizations

ORGANIZATION DESCRIPTION:

The Bernalillo Mainstreet Association promotes business development, expansion, and tourism in and around the Bernalillo area and acts as the resource center and contact to all available statewide and national economic development assistance entities.

Gallup Development Commission

Telephone: (505) 726-2045

E-mail: <mailto:menfield@ci.gallup.nm.us>

Fax: (505) 726-1278

Internet:

Gallup Development Commission
P.O. Box 1270
Gallup, NM 87305

CONTACT PERSON(S):

Mike Enfield, Executive director

TYPE OF ORGANIZATION:

City government

AREAS SERVED:

The municipality of the Gallup community and McKinley County

GROUPS SERVED:

Business, tourism

ORGANIZATION DESCRIPTION:

- Assists in retention, expansion, relocation
- Maintains land and building inventory
- Warehouse/distribution
- Light manufacturing
- Tourism

City of Las Vegas

Telephone: (505) 454-1401

E-mail: <mailto:frankgriego@ci.las-vegas.nm.us>

Fax: (505) 425-7335

Internet:

City of Las Vegas
P.O. Box 160
Las Vegas, NM 87701

CONTACT PERSON(S):

Tony Martinez Jr., Mayor

TYPE OF ORGANIZATION:

City Government

AREAS SERVED:

City of Las Vegas, San Miguel County

GROUPS SERVED:

Business recruitment to industrial parks; downtown revitalization-economic development

ORGANIZATION DESCRIPTION:

- Downtown revitalization
- Creation of an economic development plan
- Business Retention and Expansion
- Business recruitment to the industrial park

City of Lordsburg

Telephone: (505) 542-3259

E-mail: <mailto:lordsburgmayor@hotmail.com>

Fax: (505) 542-3507

Internet:

City of Lordsburg
206 South Main Street
Lordsburg, NM 88045

CONTACT PERSON(S):

Clark Smith, Mayor

TYPE OF ORGANIZATION:

City Government

AREAS SERVED:

Lordsburg

GROUPS SERVED:

Civic

ORGANIZATION DESCRIPTION:

We are trying to upgrade our infrastructure and assist companies with grants to come into our community.

Greater Tucumcari Economic Development Corp.

Telephone: (505) 461-4079

E-mail: ruth@cityoftucumcari.com

Fax: (505) 461-4982

Internet: www.tucumcari.biz

Greater Tucumcari Economic Development Corp.
P. O. Box 1392
Tucumcari, NM 88401

CONTACT PERSON(S):

Ruth Nelson

TYPE OF ORGANIZATION:

501c3

AREAS SERVED:

Tucumcari, Quay County

GROUPS SERVED:

Small businesses, large businesses, industrial development groups

ORGANIZATION DESCRIPTION:

Attract new business from state, Business Quarter, and trade shows leads. Work with existing businesses on retention and expansion.

Jal Economic Development Committee

Telephone: (505) 395-3340

E-mail:

Fax: (505) 395-2243

Internet: www.jalnm.com

Jal Economic Development Committee
P.O. Box 340
Jal, NM 88252

CONTACT PERSON(S):

Iona Kemp, Special Projects Administrator

TYPE OF ORGANIZATION:

City Government

AREAS SERVED:

Jal, Lea Region, Lea County, Southeast NM

GROUPS SERVED:

Jal EDC serves all of south Lea County.

ORGANIZATION DESCRIPTION:

Jal EDC promotes ideas and plans that impact economic development in the Jal area. We are making efforts to publicize the area and what Jal has to offer, including construction of a website. We work with the Jal Chamber of Commerce in dispensing information and promoting tourism, industry and agriculture.

MainStreet Roswell

Telephone: (505) 622-6706

E-mail: dusty@roswellcc.com

Fax: (505) 624-6863

Internet:

MainStreet Roswell
P.O. Box 1328
Roswell, NM 88202-1328

CONTACT PERSON(S):

Dusty Huckabee, Director

TYPE OF ORGANIZATION:

Education, Non-profit, 501c3

AREAS SERVED:

Roswell-Chaves County

GROUPS SERVED:

Historical, Small Business, Community

ORGANIZATION DESCRIPTION:

We restructure the economic base that already exists. We also provide architectural service to property owners.

City of Rio Rancho – Development Services

Telephone: (505) 896-8784

E-mail: jneblett@ci.rio-rancho.nm.us

Fax: (505) 896-8994

Internet:

City of Rio Rancho – Development Services
P.O. Box 15550
Rio Rancho, NM 87174-0550

CONTACT PERSON(S):

Jim Neblett

TYPE OF ORGANIZATION:

City Government

AREAS SERVED:

Rio Rancho, Sandoval County

GROUPS SERVED:

Collaborate with RREDC, Chamber of Commerce, Private Citizens Developers and Brokers

ORGANIZATION DESCRIPTION:

Town of Red River

Telephone: (505) 754-2277

E-mail: townadmn@redriver.org

Fax: (505) 754-2944

Internet: www.redriver.org

Town of Red River
P.O. Box 1020
Red River, NM 87558

CONTACT PERSON(S):

Jake Pierce

TYPE OF ORGANIZATION:

Town Government

AREAS SERVED:

Town of Red River

GROUPS SERVED:

Tourists and residents

ORGANIZATION DESCRIPTION:

The Red River economy is based 100% on tourism. Town responsibilities center on the development of all aspects of recreation. This includes hiking, fishing, camping, down hill skiing, cross country skiing, golf, snowmobiling, and other activities to provide entertainment to tourists.

Village of Angel Fire

Telephone: (505) 377-3232
E-mail: johnh@afgov.org

Fax: (505) 377-3280
Internet:

Village of Angel Fire
P.O. Box 610
Angel Fire, NM 87710

CONTACT PERSON(S):

John D. Harrison, Village Administrator

TYPE OF ORGANIZATION:

City

AREAS SERVED:

Village of Angel Fire

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

- Facilitate low and affordable housing
- Facilitate new businesses

Village of Corrales

Telephone: (505) 897-0502

E-mail: zoning@gov.village.corrales.nm.us

Fax: (505) 897-7217

Internet: www.village.corrales.nm.us

Village of Corrales
4324 Corrales Road
P.O. Box 707
Corrales, NM 87048

CONTACT PERSON(S):

Cynthia C. Tidwell, Planning and Zoning Administrator

TYPE OF ORGANIZATION:

City Government

AREAS SERVED:

Village of Corrales

GROUPS SERVED:

Public

ORGANIZATION DESCRIPTION:

We oversee development of the Village=s residential and commercial zone, approve zone map amendments and site development plans, issue home occupation permits, coordinate scenic and historic byway program, put listing of all businesses on Corrales web site with hyperlinks to individual pages, and participate in the Corrales Main Street program.

Village of Cuba

Telephone: (505) 289-3758
E-mail:

Fax: (505) 289-3116
Internet:

Village of Cuba
P.O. Box 426
Cuba, NM 87013-0426

CONTACT PERSON(S):

Donna Atencio

TYPE OF ORGANIZATION:

City Government

AREAS SERVED:

Cuba, Sandoval

GROUPS SERVED:

Village Residents

ORGANIZATION DESCRIPTION:

Economic development act which serves as a guide to retention and expansion of existing and potential Village businesses

Village of Magdalena

Telephone: (505) 854-2261
E-mail: vom@gilanet.com

Fax: (505) 854-2273
Internet:

Village of Magdalena
P.O. Box 145
Magdalena, NM 87825

CONTACT PERSON(S):

Rita J. Broaddus, Clerk/Treasurer

TYPE OF ORGANIZATION:

City government

AREAS SERVED:

Residents of the Village of Magdalena, and Socorro County

GROUPS SERVED:

Magdalena Chamber of Commerce, Magdalena Area Arts Council, Magdalena Health Care Committee, Magdalena Animal Control Committee, Library Committee

ORGANIZATION DESCRIPTION:

The Village was given a grant by the U.S. Forest Service to address economic recovery. Dekker/Perich, a planning company in Albuquerque, was contracted to an economic recovery plan for Magdalena.

Chambers of Commerce

Alamogordo Chamber of Commerce

Telephone: (505) 437-6120

E-mail: chamber@alamogordo.com

Fax: (505) 437-6334

Internet: www.alamogordo.com

Alamogordo Chamber of Commerce
1301 No. White Sands Blvd.
Alamogordo, NM 88310

CONTACT PERSON(S):

Ed Carr, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Alamogordo, Otero County

GROUPS SERVED:

Businesses, civic organizations, tourism entities

ORGANIZATION DESCRIPTION:

- Promote Alamogordo and surrounding area through:
 - supporting existing business expansion and retention
 - encouraging economic expansion (job development)
 - promoting tourism and providing visitor information
 - lobbying at the state and federal level on behalf of local state and federal employers
- Develop and distribute promotional materials
- Advocate pro-business environment toward existing and potential businesses
- Serve as information clearing house on business issues.

Albuquerque Hispano Chamber of Commerce

Telephone: (505) 842-9003
E-mail: ahcc@wvmalls.com

Fax: (505) 764-9664
Internet: www.ahcnm.org

Albuquerque Hispano Chamber of Commerce
1309 4th St. SW
Albuquerque, NM 87102

CONTACT PERSON(S):

Alex Romero, President
Maria Elena Alvarez, Vice President of Marketing

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Albuquerque, Statewide

GROUPS SERVED:

All

ORGANIZATION DESCRIPTION:

- Networking business to business
- Convention and tourism

American Indian COC of New Mexico

Telephone: (505) 766-9545

E-mail: americanindianch@qwest.net

Fax: (505) 766-9499

Internet: www.aicc-nm.org

American Indian Chamber of Commerce of New Mexico
700 Fourth Street, SW
Suite 122
Albuquerque, NM 87102

CONTACT PERSON(S):

John C. Lewis, Executive Director
May Preston, Administrative Assistant

TYPE OF ORGANIZATION:

501c3, 501c6

AREAS SERVED:

Statewide

GROUPS SERVED:

Native Americans, minority population, minority businesses, small business, entrepreneurs

ORGANIZATION DESCRIPTION:

Business training and education, procurement opportunities, business networking and promotion, mentorship programs

Angel Fire Chamber of Commerce

Telephone: (800) 446-8117

E-mail: askus@angelfirechamber.org

Fax: (505) 377-3034

Internet: www.angelfirechamber.org

Angel Fire Chamber of Commerce
P.O. Box 547
Angel Fire, NM 87710

CONTACT PERSON(S):

Sharon Floyd, Executive Director

TYPE OF ORGANIZATION:

Non-profit, Private Sector, 501c6

AREAS SERVED:

Angel Fire, Enchanted Circle, Northern New Mexico, Colfax County

GROUPS SERVED:

Our community members and region, by promoting tourism especially to Texas, Colorado, Oklahoma, and New Mexico.

ORGANIZATION DESCRIPTION:

Nurture existing businesses for success, and encourage new businesses to relocate here.

Anthony Chamber of Commerce

Telephone: (505) 882-5677
E-mail:

Fax:
Internet:

Anthony Chamber of Commerce
P.O. Box 1086
Anthony, NM 88021

CONTACT PERSON(S):

TYPE OF ORGANIZATION:
Non-profit, 501c3

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Aztec Chamber of Commerce & Visitor Center

Telephone: (505) 334-9551

E-mail: aztec@digii.net

Fax: (505) 334-7648

Internet: www.aztecnm.com

Aztec Chamber of Commerce & Visitor Center
110 N. Ash
Aztec, NM 87410

CONTACT PERSON(S):

Sally Burbridge, Executive Director

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Aztec, San Juan County, Northwestern New Mexico

GROUPS SERVED:

Small businesses, chamber members, civic organizations, tourists, community members, local government

ORGANIZATION DESCRIPTION:

Works with City of Aztec City Planner, San Juan Economic Development, and acts as the contact within the business community.

Goals: To assist new and existing small businesses in the area of general business questions while promoting business and community development.

Greater Belen Economic Development Corporation

Telephone: (505) 459-6159

E-mail:

Fax: (505) 864-8408

Internet: www.belenedc.org

Greater Belen Economic Development Corporation
100 S. Main Street
Belen, NM 87002

CONTACT PERSON(S):

Claudette Baca, Executive Director

TYPE OF ORGANIZATION:

Non-profit; Public/Private

AREAS SERVED:

Belen, Rio Communities, Valencia County

GROUPS SERVED:

Belen, Rio Communities, Valencia County businesses and prospects

ORGANIZATION DESCRIPTION:

- Market Belen and Valencia County to new industry
- Promote growth and expansion of existing industry
- Recruit targeted industries to the County
- Assist existing and new industry with expansion needs

Billy the Kid Outlaw Gang, Inc.

Telephone: (505) 260-0040

E-mail: btkog@nmia.com

Fax:

Internet: www.nmia.com/~btkog

Billy the Kid Outlaw Gang, Inc.
P.O. Box 1881
Capitan, NM 88316

CONTACT PERSON(S):

Dene Hagen, President

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Statewide, International

GROUPS SERVED:

All types of groups

ORGANIZATION DESCRIPTION:

Public relations: networking

Bloomfield Chamber of Commerce & Visitors Center

Telephone: (505) 632-0880

E-mail: askus@bloomfieldnm.info

Fax: (505) 634-1431

Internet: www.bloomfieldnm.info

Bloomfield Chamber of Commerce and Visitors Center
224 W. Broadway
Bloomfield, NM 87413

CONTACT PERSON(S):

Sherry Galloway, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Bloomfield, San Juan County

GROUPS SERVED:

Businesses, tourists, industry, farming/ranching, general public

ORGANIZATION DESCRIPTION:

Capitan Chamber of Commerce

Telephone: (505) 354-2273
E-mail:

Fax (505) 354-4321
Internet:

Capitan Chamber of Commerce/Visitor Center
433 Smokey Bear Blvd
P.O. Box 441
Capitan, NM 88316

CONTACT PERSON(S):

Phyllis Macaw, Vice President
Shirley Pavlovic, President

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Capitan, Lincoln County

GROUPS SERVED:

Capitan businesses and individuals or businesses that wish to learn about and promote Capitan and Lincoln County.

ORGANIZATION DESCRIPTION:

- Support growth and opportunity for business
- Encourage tourism for Capitan and Lincoln County

Carlsbad Chamber of Commerce

Telephone: (505) 887-6516
E-mail: justin@caverns.com

Fax: (505) 885-1455
Internet: www.carlsbadchamber.com

Carlsbad Chamber of Commerce
P.O. Box 910
Carlsbad, NM 88220

CONTACT PERSON(S):

Justin McGeath, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Eddy County, City of Carlsbad

GROUPS SERVED:

Business, tourists, retirement, conventions

ORGANIZATION DESCRIPTION:

Encourage retention and expansion of local business, support business recruitment and relocation

Carrizozo Chamber of Commerce

Telephone: (505) 648-2732

E-mail:

Fax:

Internet: <http://townofcarrizozo.click2site.com>

Carrizozo Chamber of Commerce
Box 567
Carrizozo, NM 88301

CONTACT PERSON(S):

Peter Wolfe, President
Barbara Ward, Secretary

TYPE OF ORGANIZATION:

501c3

AREAS SERVED:

Carrizozo

GROUPS SERVED:

Businesses for community development

ORGANIZATION DESCRIPTION:

Advertising and seeking funding (private) and government grants for housing rehab and available housing.
Could use help.

Chama Valley Chamber of Commerce

Telephone: (505) 756-2306

E-mail: info@chamavalley.com

Fax: (505) 756-2892

Internet: www.chamavalley.com

Chama Valley Chamber of Commerce
P.O. Box 306
Chama, NM 87520

CONTACT PERSON(S):

Mrs. Teresa Smith, President
505-756-1048

TYPE OF ORGANIZATION:

City Chamber of Commerce

AREAS SERVED:

All of Northern New Mexico/Chama Valley Area

GROUPS SERVED:

The city of Chama and surrounding areas, Business, Private, Non Profit Organizations, Schools, Individual State Parks, Recreation and Conservation, Public Schools, Churches and Medical.

ORGANIZATION DESCRIPTION:

We support the Community and Surrounding Areas.

Cimarron Chamber of Commerce

Telephone: (505) 376-2417

E-mail: chamber@springercoop.com

Fax: (505) 376-2417

Internet: www.cimarronnm.com

Cimarron Chamber of Commerce
P.O. Box 604
Cimarron, NM 87714

CONTACT PERSON(S):

Tracey Boyce

TYPE OF ORGANIZATION:

501c3

AREAS SERVED:

Northeastern New Mexico

GROUPS SERVED:

Businesses, tourists, local individuals

ORGANIZATION DESCRIPTION:

Encourage relocations, marketing events, and liaison between businesses.

City of Santa Fe Convention & Visitors Bureau

Telephone: (505) 955-6211

E-mail:

Fax: (505) 955-6222

Internet: www.santafe.org/santafe.html

City of Santa Fe Convention & Visitors Bureau
P.O. Box 909
Santa Fe, NM 87504-0909

CONTACT PERSON(S):

Darlene Griego, Executive Director

TYPE OF ORGANIZATION:

City, 501c3

AREAS SERVED:

City of Santa Fe, Santa Fe County, Northern New Mexico

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Tourism promotion

Clayton/Union County Chamber of Commerce

Telephone: (505) 374-9253

E-mail: cuchamber@plateautel.net

Fax: (505) 374-9253

Internet: www.claytonnewmexico.org

Clayton/Union County Chamber of Commerce
P.O. Box 476
Clayton, NM 88415

CONTACT PERSON(S):

Darlene Adams, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Union County

GROUPS SERVED:

Tourism, retailers, EDC, Youth Supports, schools

ORGANIZATION DESCRIPTION:

Advertising, community involvement and development, networking, project management, public relations, tourism, and relocation information.

Bring in people of different organizations to help build the knowledge of what is available and point direction.

Cloudcroft Chamber of Commerce

Telephone: (505) 682-2733

E-mail: cloudnet@cloudcroft.net

Fax: (505) 682-6028

Internet: www.cloudcroft.net

Cloudcroft Chamber of Commerce
P.O. Box 1290
Cloudcroft, NM 88317

CONTACT PERSON(S):

Jason Baldwin, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Otero County, Cloudcroft, Southern New Mexico

GROUPS SERVED:

Businesses, Tourism, Service, Recreation

ORGANIZATION DESCRIPTION:

A membership organization that promotes tourism and economic development.

Clovis/Curry County Chamber of Commerce

Telephone: (505) 763-3435

E-mail: cccchamber@3lefties.com

Fax: (505) 763-7266

Internet:

Clovis/Curry County Chamber of Commerce
215 North Main
Clovis, NM 88101

CONTACT PERSON(S):

Ernie Kos, Executive Director

TYPE OF ORGANIZATION:

Non-profit, private

AREAS SERVED:

Clovis, Curry County

GROUPS SERVED:

Small business and industry involving agriculture, railroad, and military

ORGANIZATION DESCRIPTION:

- Assist with the Clovis/Curry County Business Retention & Expansion Program.
- Recruit new businesses and industry that will enhance existing businesses and provide jobs for residents.
- Locate new markets for products produced or manufactured locally.
- Work with public and private partners to develop infrastructure necessary to support growth and industry.
- Support the development and maintenance of adequate transportation systems to enhance economic development.

Columbus Chamber of Commerce

Telephone: (505) 531-2750
E-mail:

Fax: (505) 531-2750
Internet:

Columbus Chamber of Commerce
P.O. Box 365
Columbus, NM 88029

CONTACT PERSON(S):

Norma Gomez, President

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Luna County, Village of Columbus, Southwestern New Mexico

GROUPS SERVED:

Residents, local businesses, and community partnership for economic development

ORGANIZATION DESCRIPTION:

- Informational brochure sent to prospective businesses.
- Encourages local development/expansion.
- General Goal: Improving the quality of residents on the U.S./Mexico border by and through innovative partnerships and/or collaboration to help create jobs for economic stability and empowerment of its residents.

Ft. Sumner/De Baca County Chamber of Commerce

Telephone: (505) 355-7705

E-mail: ftsumnercoc@plateautel.net

Fax: (505) 355-2850

Internet: www.ftsumnerchamber.com

Ft. Sumner/De Baca County Chamber of Commerce
707 North 4th Street
P.O. Box 28
Ft. Sumner, NM 88119

CONTACT PERSON(S):

Sandy Paul, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Fort Sumner, Sumner Lake, De Baca County

GROUPS SERVED:

All business and community groups and visitors to our area

ORGANIZATION DESCRIPTION:

To promote tourism, local businesses

Deming/Luna County Chamber of Commerce

Telephone: (505) 546-2674
E-mail: chamber@zianet.com

Fax: (505) 546-9569
Internet:

Deming/Luna County Chamber of Commerce
P.O. Box 8
Deming, NM 88031

CONTACT PERSON(S):

Tom Kelly

TYPE OF ORGANIZATION:

Non-profit, Chamber of Commerce

AREAS SERVED:

Deming, Columbus, Luna County

GROUPS SERVED:

All city and county businesses

ORGANIZATION DESCRIPTION:

- Develop and distribute re-location packets
- Contributes information to the Economic Development Council
- Analyzes demographic data for prospects
- Advertises using website and articles about the area

Eagle Nest Chamber of Commerce

Telephone: (505) 377-2420

E-mail: chamber@newmex.com

Fax: (505) 377-2487

Internet: www.eaglenest.org/chamber

Eagle Nest Chamber of Commerce
P.O. Box 322
Eagle Nest, NM 87718

CONTACT PERSON(S):

Nancy Barry, Office Manager

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Enchanted Circle, Angel Fire, Eagle Nest, Red River, Moreno Valley, Northern New Mexico

GROUPS SERVED:

Chamber of Commerce, community, business and civic groups

ORGANIZATION DESCRIPTION:

We advertise our area to encourage and promote tourism in this area.

Española Valley Chamber of Commerce

Telephone: (505) 753-2831

E-mail: info@espanolanmchamber.com

Fax: (505) 753-1252

Internet: www.espanolanmchamber.com

Española Valley Chamber of Commerce
710 Paseo de Oñate
PO Box 190
Española, NM 87532

CONTACT PERSON(S):

Connie Thompson, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c3, 501c6

AREAS SERVED:

Española Valley (40-mile radius)

GROUPS SERVED:

Nonprofit organizations, business community, schools, Los Alamos lab, community college, county, city, churches

ORGANIZATION DESCRIPTION:

A clearinghouse for just about everything. Serve as visitor center; dispense all types of business brochures; field calls regarding economic development.

We distribute economic profile to potential businesses wishing to locate or relocate into our area. We put them in contact with organizations, banks, state, federal, and city, county governments that could assist. Furnish them with maps of area.

Eunice Chamber of Commerce

Telephone: (505) 394-2755

E-mail:

Fax: (505) 394-3937

Internet: www.cityofeunice.org

Eunice Chamber of Commerce
P.O. Box 838
Eunice, NM 88231

CONTACT PERSON(S):

Don Reese

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Eunice, Lea County

GROUPS SERVED:

Businesses, schools, organizations, churches

ORGANIZATION DESCRIPTION:

Non-profit helping businesses and residents of Eunice

Farmington Convention & Visitors Bureau

Telephone: (505) 326-7602

E-mail: fmncvb@earthlink.net

Fax: (505) 327-0577

Internet: www.farmingtonnm.org

Farmington Convention & Visitors Bureau
3041 E. Main
Farmington, NM 87402

CONTACT PERSON(S):

Becky Walling

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Farmington, San Juan County

GROUPS SERVED:

Traveling public, convention/meeting delegates

ORGANIZATION DESCRIPTION:

Tourism promotion

Gallup/McKinley County Chamber of Commerce

Telephone: (505) 722-2228
E-mail:

Fax: (505) 722-7909
Internet:

Gallup/McKinley County Chamber of Commerce
103 West Highway 66
Gallup, NM 87301

CONTACT PERSON(S):

Barbara Matthews, President

TYPE OF ORGANIZATION:

Non-profit, 501c3, 501c6

AREAS SERVED:

Gallup-McKinley County

GROUPS SERVED:

Business community

ORGANIZATION DESCRIPTION:

Promotes welfare of all businesses and citizens

Glenwood Area Chamber of Commerce

Telephone: (505) 539-2711

E-mail: info@glenwoodnewmexico.com

Fax: (505) 539-2722

Internet: www.glenwoodnewmexico.com

Glenwood Area Chamber of Commerce
P.O. Box 183
Glenwood, NM 88039

CONTACT PERSON(S):

Misty Riegal, President
Frankie Webb, Treasurer

TYPE OF ORGANIZATION:

501c6, Non Profit

AREAS SERVED:

Alma, Glenwood, Mogollon, Pleasonton

GROUPS SERVED:

Small businesses-local citizens

ORGANIZATION DESCRIPTION:

A committee has been established to research and enact projects to further economic development in the community.

Grants/Cibola County Chamber of Commerce

Telephone: (505) 287-4802

Fax: (505) 285-8224

E-mail: discover@grants.org

Internet:

Grants/Cibola County Chamber of Commerce
P.O. Box 297
Grants, NM 87020

CONTACT PERSON(S):

Star Gonzales, Executive Director

TYPE OF ORGANIZATION:

501c6

AREAS SERVED:

Grants, Cibola County, Northwestern New Mexico

GROUPS SERVED:

Businesses, government

ORGANIZATION DESCRIPTION:

- Promote tourism as an economic generator for the area
- Increased tourist visits will generate increased taxes and increased commerce; marketing; networking

Greater Albuquerque Chamber of Commerce

Telephone: (505) 764-3700

E-mail: gacc@gacc.org

Fax: (505) 764-3714

Internet: www.gacc.org

Greater Albuquerque Chamber of Commerce
P.O. Box 25100
Albuquerque, NM 87125

CONTACT PERSON(S):

Gregg Nominelli, Vice President, Economic Development and Membership
Maria Pina Crosley, Director Small Business Development
Bob Garcia, Director Business Research & Analysis

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Albuquerque metropolitan area

GROUPS SERVED:

Business people and entire community

ORGANIZATION DESCRIPTION:

Chamber of Commerce, business membership organization

Greater Artesia Chamber of Commerce

Telephone: (505) 746-2744

E-mail: commerce@putnetworks.net

Fax: (505) 746-2745

Internet: www.artesiachamber.com

Greater Artesia Chamber of Commerce
P.O. Box 99
Artesia, NM 88211-0099

CONTACT PERSON(S):

Richard Price, Executive Director

TYPE OF ORGANIZATION:

Non-profit; 501c3

AREAS SERVED:

Artesia area

GROUPS SERVED:

Businesses, community members

ORGANIZATION DESCRIPTION:

Retention and expansion of existing businesses and recruitment of new industry.

Greater Bernalillo Chamber of Commerce

Telephone: (505) 867-1185
E-mail: frd1108@aol.com

Fax: (505) 867-0712
Internet: www.bernalillochamber.org

Greater Bernalillo Chamber of Commerce
P.O. Box 1776
Bernalillo, NM 87004

CONTACT PERSON(S):

Fawn Dolan, President

TYPE OF ORGANIZATION:

501c6

AREAS SERVED:

Bernalillo, Placitas, Sandia, Algodones, Santa Ana Pueblo

GROUPS SERVED:

Retailers, professionals, restaurants, service groups

ORGANIZATION DESCRIPTION:

Advertising, public relations, small business development

Greater Las Cruces Chamber of Commerce

Telephone: (505) 524-1968
E-mail: dorad@huntleigh.net

Fax: (505) 527-5546
Internet: www.lascruces.org

Greater Las Cruces Chamber of Commerce
P.O. Drawer 519
Las Cruces, NM 88004-0519

CONTACT PERSON(S):
Jim Berry, President/CEO

TYPE OF ORGANIZATION:
501c6

AREAS SERVED:
Greater Las Cruces area

GROUPS SERVED:
Business, civic, and social groups

ORGANIZATION DESCRIPTION:
Encourage retention and expansion of existing businesses by developing and implementing strategies for helping members to thrive in a changing local economy.

Hatch Valley Chamber of Commerce

Telephone: (505) 267-5050 (Message)

E-mail: mnordyke@zianet.com

Fax: (505) 267-4316

Internet: www.villageofhatch.org
(Link to COC)

Hatch Valley Chamber of Commerce
P.O. Box 38
Hatch, NM 87937

CONTACT PERSON(S):

Cindy Sment, President

Marcia Nordyke, Secretary (505) 267-5483 (H)

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Hatch Valley from Caballo to Broad Canyon

GROUPS SERVED:

Businesses and farmers in the above area

ORGANIZATION DESCRIPTION:

To promote business and commerce, as well as the famous Hatch Chile in the area.

Hobbs Chamber of Commerce

Telephone: (505) 397-3202

E-mail: hobbschamber@leaconet.com

Fax: (505) 397-1689

Internet: www.hobbschamber.com

Hobbs Chamber of Commerce
400 N. Marland Blvd.
Hobbs, NM 88240

CONTACT PERSON(S):

Raymond Battaglini, President, CEO

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Lea County, Southeastern New Mexico

GROUPS SERVED:

All interested local businesses and the public at large

ORGANIZATION DESCRIPTION:

Promotes business growth. Committee dedicated to retail and economic development as a standing committee of the Chamber.

Jal Chamber of Commerce

Telephone: (505) 395-2620

E-mail: jalchamber@leaco.net

Fax: (505) 395-2620

Internet:

Jal Chamber of Commerce
P.O. Box 1205
Jal, NM 88252

CONTACT PERSON(S):

Brian Norwood, President

TYPE OF ORGANIZATION:

Non-profit, 501c6, Private Sector

AREAS SERVED:

Jal, Lea County

GROUPS SERVED:

Local and area businesses and organizations

ORGANIZATION DESCRIPTION:

Jal Chamber of Commerce promotes Jal and Southeastern New Mexico by providing information about the area and advertising, businesses and tourism possibilities. We also sponsor events such as the annual 4th of July Celebration and Monthly Community Coffees.

Las Cruces Convention & Visitors Bureau

Telephone: (505) 541-2444

E-mail: cvb@lascruces.org

Fax: (505) 541-2164

Internet: www.lascrucescvb.org

Las Cruces Convention & Visitors Bureau
211 N. Water Street
Las Cruces, NM 88005

CONTACT PERSON(S):

Ken Mompellier, Executive Director

TYPE OF ORGANIZATION:

City government

AREAS SERVED:

Las Cruces, Doña Ana County

GROUPS SERVED:

Tours, conventions, visitors

ORGANIZATION DESCRIPTION:

The mission of the Las Cruces Convention & Visitors Bureau is to attract meetings, leisure and business travelers to Las Cruces in the most economic and efficient manner possible in order to stimulate the local economy.

Las Vegas/San Miguel County Chamber of Commerce

Telephone: (505) 425-8631
E-mail: lvsbcc@zianlink.com

Fax: (505) 425-3057
Internet: www.lasvegasnm.org

Las Vegas/San Miguel County Chamber of Commerce
P.O. Box 128
Las Vegas, NM 87701

CONTACT PERSON(S):
Antoinette Gallegos, President

TYPE OF ORGANIZATION:
501c6, Non-Profit

AREAS SERVED:
Las Vegas, Pecos, San Miguel County

GROUPS SERVED:
Business community; Economic Development Corporation; Old Town Commercial Club; and City; County government for tourism; and promotional services.

ORGANIZATION DESCRIPTION:

- Host, sponsor, inform business community of educational programs, workshops, presentations, for retention, expansion, tax issues, etc
- Advocate and promote shop local campaigns to stop leakage and enhance local economy
- Promote tourism as a means of Economic Development
- Respond to conference bids, PRO's, film inquiries as a means of Economic Development

Las Vegas/San Miguel Economic Development Corporation

Telephone: (505) 426-2051
E-mail: lortiz@nmhu.edu

Fax: (505) 426-2059
Internet: www.lvsmdec.org

Las Vegas/San Miguel Economic Development Corporation
P.O. Box 85
Las Vegas, NM 87701

CONTACT PERSON(S):
Luis Ortiz, Executive Director

TYPE OF ORGANIZATION:
501c6

AREAS SERVED:
Las Vegas, NM and San Miguel County

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Logan-Ute Lake Chamber of Commerce

Telephone: (505) 487-2722
E-mail:

Fax: (505) 487-5405
Internet:

Logan/Ute Lake Chamber of Commerce
P.O. Box 277
Logan, NM 88426

CONTACT PERSON(S):

Sharon Reid

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Logan, Quay County, Ute Lake

GROUPS SERVED:

We work with the local school system, the Chamber members, the Tucumcari Chamber of Commerce, and any group who needs or requests our help.

ORGANIZATION DESCRIPTION:

- Advertise in fishing papers and magazines.
- Promote Ute Lake and the Village of Logan.
- Attend boat and RV shows in surrounding areas to hand out brochures and lake information on fishing, hunting and recreational activities going on in Logan.

Lordsburg/Hidalgo County Chamber of Commerce

Telephone: (505) 542-9864

E-mail: lordsburgcoc@aznexus.net

Fax: (505) 542-9059 (local newspaper)

Internet: www.lordsburghidalgocounty.net

Lordsburg/Hidalgo County Chamber of Commerce
117 E. 2nd Street
Lordsburg, NM 88045

CONTACT PERSON(S):

Laurel Turner, Director

TYPE OF ORGANIZATION:

501c3,

AREAS SERVED:

Lordsburg and all of Hidalgo County

GROUPS SERVED:

Business/professional/ranching/farming/government

ORGANIZATION DESCRIPTION:

The Lordsburg/Hidalgo County Chamber of Commerce, Inc. is organized for the purpose of advancing the commercial, industrial, civic, and general interest of the City of Lordsburg, Hidalgo County, New Mexico, and its trade area. The Chamber is also the Economic Development office for Hidalgo County and Lordsburg.

Los Alamos Chamber of Commerce

Telephone: (505) 662-8105

E-mail: chamber@losalamos.org

Fax: (505) 662-8399

Internet: www.losalamos.com/chamber

Los Alamos Chamber of Commerce
P.O. Box 460
109 Central Park Square
Los Alamos, NM 87544

CONTACT PERSON(S):

JJ Maier, Director

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Los Alamos, Jemez Springs, Española, Pojoaque, Northern New Mexico

GROUPS SERVED:

Businesses, groups, individuals

ORGANIZATION DESCRIPTION:

We take an active approach to promote business and business community interests in the Los Alamos and Northern New Mexico region, including business development and research, economic development, and area, state, and national networking.

Mission: Deliver actionable information, customer service, and initiative to business people, government, visitors, and local residents in order to help businesses start, grow and succeed; promote a vibrant sustainable, local economy; and promote the community of Los Alamos.

Valencia County Chamber of Commerce

Telephone: (505) 352-3596

E-mail: huckal-eed@loslunasnm.gov

Fax: (505) 352-3591

Internet: www.loslunasnm.gov/chamber

Valencia County Chamber of Commerce
P.O. Box 13
Los Lunas, NM 87031

CONTACT PERSON(S):

Diane Huckabee, Executive Director

TYPE OF ORGANIZATION:

Non-profit; 501c6

AREAS SERVED:

Los Lunas, Belen, Bosque Farms, Valencia County

GROUPS SERVED:

Valencia County businesses

ORGANIZATION DESCRIPTION:

Promote Valencia County-Los Lunas to prospective business owners looking to relocate. Send information on taxes--land availability infrastructure. We strive to bring more businesses to Los Lunas to provide jobs for local residents.

Lovington Chamber of Commerce

Telephone: (505) 396-5311

E-mail: lchamber@valornet.com

Fax: (505) 396-2823

Internet: www.lovington.net

Lovington Chamber of Commerce
201 S. Main
Lovington, NM 88260

CONTACT PERSON(S):

Andrea Conner, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Lea County, Lovington, Hobbs

GROUPS SERVED:

Lovington Chamber, Lovington Economic Development, Lovington Mainstreet, Lovington Beautiful

ORGANIZATION DESCRIPTION:

Day-to-day activities and promote tourism

Magdalena Chamber of Commerce

Telephone: Toll Free (866) 854-3217
E-mail: info@magdalena-nm.com

Fax:
Internet: www.magdalena-nm.com

Magdalena Chamber of Commerce
P.O. Box 281
Magdalena, NM 87825

CONTACT PERSON(S):

Lee Scholes, President

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Magdalena, Socorro County

GROUPS SERVED:

Small business owners, local schools, community, and other non-profit organizations

ORGANIZATION DESCRIPTION:

- Create community events
- Promote and advertise Magdalena & Magdalena businesses
- Develop economic projects based on tourism for the purpose of increasing population awareness in its own talents and value
- Create and support community events

Melrose Chamber of Commerce

Telephone: (505) 253-4530
E-mail:

Fax:
Internet:

Melrose Chamber of Commerce
P.O. Box 216
Melrose, NM 88124

CONTACT PERSON(S):

TYPE OF ORGANIZATION:
Non-profit, 501c3

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Moriarty Chamber of Commerce

Telephone: (505) 832-4087
E-mail: moriartycc@lobo.net

Fax: (505) 832-5436
Internet:

Moriarty Chamber of Commerce
P.O. Box 96
Moriarty, NM 87035

CONTACT PERSON(S):
Maria Braendle, Administrator

TYPE OF ORGANIZATION:
Non-profit, 501c4

AREAS SERVED:
Moriarty, Torrance County, Southern Santa Fe County, Eastern Bernalillo County

GROUPS SERVED:
Business community, City of Moriarty, and county governments

ORGANIZATION DESCRIPTION:
Small town, rural, volunteer organization working toward economic development of the surrounding area.

Mountainair Chamber of Commerce

Telephone: (505) 847-2795
E-mail: compubz@qwest.net

Fax:
Internet:

Mountainair Chamber of Commerce
P.O. Box 595
Mountainair, NM 87036

CONTACT PERSON(S):
Bill Miller, Treasurer

TYPE OF ORGANIZATION:
Chamber of Commerce

AREAS SERVED:
City of Mountainair

GROUPS SERVED:
Local business groups

ORGANIZATION DESCRIPTION:

- We belong to the Estancia Valley Economic Development Association.
- We work toward economic development and business growth.

Raton Chamber & Economic Development Council, Inc.

Telephone: (505) 445-3689
E-mail: chamber@raton.com

Fax: (505) 445-3680
Internet: www.raton.com

Raton Chamber & Economic Development Council, Inc.
P.O. Box 1211
Raton, NM 87740

CONTACT PERSON(S):

Candi Barks, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6, Chamber

AREAS SERVED:

Raton, Colfax County

GROUPS SERVED:

Business development research, industrial development

ORGANIZATION DESCRIPTION:

- The development committee fosters the introduction of new business and industry into Raton and Colfax County.
- We also seek to retain existing businesses and jobs.
- We have developed a broad demographic package with sites and existing buildings for our prospects.
- Management of the industrial park at the airport.

Red River Chamber of Commerce

Telephone: (505) 754-2366
1-800-348-6444
E-mail: rinfo@newmex.com

Fax: (505) 754-3104
Internet: www.redriver.newmex.com

Red River Chamber of Commerce
P.O. Box 870
Red River, NM 87558

CONTACT PERSON(S):
Emily Kohn, Events Coordinator

TYPE OF ORGANIZATION:
Non-profit, 501c6

AREAS SERVED:
Red River, Taos, Enchanted Circle, Questa, Angel Fire, Eagle Nest

GROUPS SERVED:
Lodges, restaurants, retail outlets, private residents

ORGANIZATION DESCRIPTION:
We put on events for the benefit of the town and business therein.

Rio Rancho Chamber of Commerce

Telephone: (505) 892-1533

E-mail: jdonovan@rrchamber.org

Fax: (505) 892-6157

Internet: www.rrchamber.org

Rio Rancho Chamber of Commerce
4001 Southern Blvd. SE
Rio Rancho, NM 87124

CONTACT PERSON(S):

Jeanie Donovan
Debbi Moore

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Rio Rancho, Sandoval County, Albuquerque

GROUPS SERVED:

Business community

ORGANIZATION DESCRIPTION:

The Chamber's mission: "To advance the general welfare and prosperity of the Rio Rancho area so that its citizens and all areas of its business community shall prosper. All necessary means of promotion shall be provided and particular attention and emphasis shall be given to the economic, civic, commercial, cultural, industrial and educational interests of the area."

Roosevelt County/Portales Chamber of Commerce

Telephone: (505) 356-8541

E-mail: chamber@portales.com

Fax: (505) 356-8542

Internet: www.portales.com

Roosevelt County/Portales Chamber of Commerce
100 South Avenue A
Portales, NM 88130

CONTACT PERSON(S):

Col. Kim Huffman, Executive Director
Pat Willis, Manager

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Roosevelt County, Portales

GROUPS SERVED:

Businesses and professionals

ORGANIZATION DESCRIPTION:

Promoting the county and community.

Roswell Chamber of Commerce

Telephone: (505) 623-5695

E-mail: shawn.hughes@roswellnm.org

Fax: (505) 624-6870

Internet: www.roswellnm.org

Roswell Chamber of Commerce
P.O. Drawer 70
Roswell, NM 88202

CONTACT PERSON(S):

Shawn Hughes

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

City of Roswell, Town of Dexter, Hagerman, Lake Arthur, Chaves County

GROUPS SERVED:

City of Roswell, Town of Dexter, Town of Lake Arthur, Town of Hagerman, Chaves County Commission, and area business and industry.

ORGANIZATION DESCRIPTION:

Business retention and recruitment, business start-up assistance, and lobby for pro-business legislation.

The vision for economic development in Chaves County is to build upon our position as the regional hub of southeastern New Mexico and aggressively pursue an enhanced economy, business climate, and an improved quality of life through use and development of our resources and assets.

The Roswell Hispano Chamber of Commerce

Telephone: (505) 624-0889

E-mail: info@roswellhcc.com

Fax: (505) 624-0538

Internet: www.roswellhcc.com

Roswell Hispano Chamber of Commerce
327 N. Main
Roswell, NM 88201

CONTACT PERSON(S):

Melissa Urban, Executive Director
Frances Medrano, Board President

TYPE OF ORGANIZATION:

Non-profit, 501c3, 501c6

AREAS SERVED:

Roswell, Dexter, Hagerman, Lake Arthur, Chaves County

GROUPS SERVED:

Small business, minority-owned business, women in business, visitor's information

ORGANIZATION DESCRIPTION:

Small business development and business retention, economic development alliance designed to assist existing businesses with workforce training and development.

Ruidoso Valley Chamber of Commerce

Telephone: (505) 257-7395

E-mail: info@ruidoso.net

Fax: (505) 257-4693

Internet: www.ruidoso.net

Ruidoso Valley Chamber of Commerce

P.O. Box 698

Ruidoso, NM 88355

CONTACT PERSON(S):

Brad Treptow, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Ruidoso, Ruidoso Downs, Alto

GROUPS SERVED:

Small business owners, local government, schools, area residents, and visitors

ORGANIZATION DESCRIPTION:

We offer statistical and demographic information for those choosing to relocate or open a business in the area.

We sponsor workshops and seminars to address business development and retention, financing and marketing.

At this time, our focus is on strengthening the present business community as well as attracting businesses that would address needed goods and services.

Santa Fe Chamber of Commerce

Telephone: (505) 988-3279

E-mail: marianne@santafechamber.com

Fax: (505) 984-2205

Internet: www.santafechamber.com

Santa Fe Chamber of Commerce
P.O. Box 1928
Santa Fe, NM 87504

CONTACT PERSON(S):

Marianne L. Pratt, CAE, President

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Santa Fe County

GROUPS SERVED:

Santa Fe Chamber of Commerce members

ORGANIZATION DESCRIPTION:

The mission of the Santa Fe Chamber of Commerce is to strengthen the local economy through leadership, promote a healthy business climate and serve as a voice of business in community affairs.

Santa Rosa Chamber of Commerce

Telephone: (505) 472-3763

E-mail: cocsantarosa@plateautel.net

Fax: (505) 472-4270

Internet: www.santarosanm.com

Santa Rosa Chamber of Commerce
486 Parker Avenue
Santa Rosa, NM 88435

CONTACT PERSON(S):

Sunshine Lucero

TYPE OF ORGANIZATION:

501c6

AREAS SERVED:

Santa Rosa, Las Vegas, Albuquerque, Santa Fe, Fort Sumner, Vaughn

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Silver City/Grant County Chamber of Commerce

Telephone: (505) 538-3785

E-mail: info@silvercity.org

Fax: (505) 538-3786 (must call first)

Internet: www.silvercity.org

Silver City/Grant County Chamber of Commerce
201 N. Hudson
Silver City, NM 88061

CONTACT PERSON(S):

Cissy McAndrew, Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Silver City & Grant County

GROUPS SERVED:

Business, Individuals, Non-profits, Schools, City and State Government, Banks etc.

ORGANIZATION DESCRIPTION:

Our mission is to serve our members by promoting business and commerce in Grant County.

Socorro County Chamber of Commerce

Telephone: (505) 835-0424

E-mail: chamber@socorro-nm.com

Fax: (505) 835-9744

Internet: www.socorro-nm.com

Socorro County Chamber of Commerce
P.O. Box 743
Socorro, NM 87801

CONTACT PERSON(S):

Pepita Ridgeway, Economic Development Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

City of Socorro, Socorro County

GROUPS SERVED:

Socorro, Socorro County, and businesses therein.

ORGANIZATION DESCRIPTION:

The Socorro County Chamber of Commerce works in conjunction with the city and county of Socorro.

Springer Chamber of Commerce

Telephone: (505) 483-2998
E-mail:

Fax:
Internet:

Springer Chamber of Commerce
P.O. Box 323
Springer, NM 87747

CONTACT PERSON(S):

Gail Farmer, President

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Colfax County

GROUPS SERVED:

Schools, local businesses, community members

ORGANIZATION DESCRIPTION:

Non-profit organization comprised of nine board members, support and sponsor Colfax County fair parade, provide information to tourists, and relocation packages to those interested in moving to our area.

We are represented in the local economic and development committee.

Taos Chamber of Commerce & Visitor Bureau

Telephone: (505) 758-3873 (800) 732-8267

E-mail: finance@taoschamber.com

Fax:

Internet: www.taoschamber.com

Taos Chamber of Commerce & Visitor Bureau
P.O. Drawer I
Taos, NM 87571

CONTACT PERSON(S):

Gayle Martinez, Executive Director

TYPE OF ORGANIZATION:

501c6

AREAS SERVED:

Taos County, Moreno Valley, Questa, Red River, Costilla, Taos, Angel Fire, Penasco, Eagles Nest, Taos Pueblo, Picuris Pueblo

GROUPS SERVED:

Business, tourism, non-profit organizations, government entities, art groups, schools, foundations, and the business community at large

ORGANIZATION DESCRIPTION:

- Community and governmental development
- Small business marketing development
- E-commerce seminars, hospitality seminars, leadership workshops
- Internet development

Tatum Chamber of Commerce

Telephone: (505) 398-5455
E-mail: mburns@leaco.net

Fax: (505) 398-8288
Internet:

Tatum Chamber of Commerce
Box 814
Tatum, NM 88267-0814

CONTACT PERSON(S):
Marilyn J. Burns, President

TYPE OF ORGANIZATION:
501c3

AREAS SERVED:
Tatum, Lea County

GROUPS SERVED:

ORGANIZATION DESCRIPTION:
To play a part in the rural economic development of our town, community and surrounding areas.

Truth or Consequences /Sierra County COC

Telephone: (505) 894-3536

E-mail: cofc@riolink.com

Fax: (505) 894-3194

Internet:

Truth or Consequences/Sierra County COC

P.O. Box 31

Truth or Consequences, NM 87901

CONTACT PERSON(S):

Ellen Evans

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Sierra County

GROUPS SERVED:

Business and Tourism

ORGANIZATION DESCRIPTION:

Chamber of Commerce

Tucumcari/Quay County Chamber of Commerce

Telephone: (505) 461-1694

E-mail: chamber@tucumcarinm.com

Fax: (505) 461-3884

Internet: www.tucumcarinm.com

Tucumcari/Quay County Chamber of Commerce
P.O. Drawer E
404 W. Route 66
Tucumcari, NM 88401

CONTACT PERSON(S):

Virginia Wright

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Tucumcari, Quay County

GROUPS SERVED:

Small businesses, large businesses, and industrial community organizations

ORGANIZATION DESCRIPTION:

Chamber of Commerce

Tularosa Chamber of Commerce

Telephone: (505) 585-9858
E-mail:

Fax:
Internet:

Tularosa Chamber of Commerce
301 Central Avenue
Tularosa, NM 88352

CONTACT PERSON(S):

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Other Non-Profit Organizations

Albuquerque T-VI Workforce Training Center

Telephone: (505) 224-5200

E-mail:

Fax: (505) 224-5201

Internet: <http://planet.tvi.cc.nm.us/wtc>

Albuquerque T-VI
Workforce Training Center
5600 Eagle Rock Ave, NE
Albuquerque, NM 87113

CONTACT PERSON(S):

Nancy Renner, Executive Director

TYPE OF ORGANIZATION:

Education

AREAS SERVED:

Albuquerque, Bernalillo County, Sandoval County, Rio Rancho

GROUPS SERVED:

Business, industry, community, and professional organizations

ORGANIZATION DESCRIPTION:

- Assistance in selection/recruitment of employees
- Training and employee development programs, workshops, courses, and services
- Small business development services of counseling assistance, financial planning, business planning, marketing planning, and workshops for entrepreneurs

Angel Fire Area Economic Development Corp.

Telephone: (505) 377-3232
E-mail: wcwaf@afweb.com

Fax: (505) 377-3280
Internet:

Angel Fire Area Econ Dev Corp.
c/o Village of Angel Fire
P.O. Box 610
Angel Fire, NM 87710

CONTACT PERSON(S):
Bill Warren, Chairman

TYPE OF ORGANIZATION:
Non-profit

AREAS SERVED:
Angel Fire

GROUPS SERVED:
Businesses

ORGANIZATION DESCRIPTION:

- Seeking Federal Post Office
- Telecommunications
- Affordable housing
- Airport Update

Assoc. of Commerce and Industry of New Mexico (ACI)

Telephone: (505) 842-0644

E-mail: aci@sandia.net

Fax: (505) 842-0734

Internet: www.aci.nm.org

The Association of Commerce and Industry of New Mexico
P.O. Box 9706
Albuquerque, NM 87119-9706

CONTACT PERSON(S):

John A. Carey, President

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

Statewide

GROUPS SERVED:

Chambers of Commerce, Business Groups, Trade and Professional Associations

ORGANIZATION DESCRIPTION:

As the statewide business advocate, ACI aggressively lobbies the legislative and executive branches of state government on a year-round basis to promote private sector growth.

New Mexico Business Quarter

Telephone: (800) 875-6627

E-mail: bqinfo@southeastern.nm.com

Fax: (505) 625-5461

Internet: www.businessquarter.org

Business Quarter of New Mexico
P.O. Box 3170
Roswell, NM 88202-3170

CONTACT PERSON(S):

Gene Hendricks

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Artesia, Carlsbad, Clovis, Hobbs, Portales, Roswell, Tucumcari

GROUPS SERVED:

Economic development groups from southeast New Mexico.

ORGANIZATION DESCRIPTION:

Coordinates and leverages resources for promoting the Southeast Region.
Advertises the region in trade magazines and attends tradeshows as a group.

Carlsbad Department of Development

Telephone: (505) 887-6562 (800)658-2709
E-mail: cdod@developcarlsbad.org

Fax: (505) 885-0818
Internet: www.developcarlsbad.org

Carlsbad Department of Development
P.O. Box 1090
Carlsbad, NM 88221-1090

CONTACT PERSON(S):

Robert Detweiler, Executive Director

TYPE OF ORGANIZATION:

501c6

AREAS SERVED:

City of Carlsbad, South Eddy County

GROUPS SERVED:

Relocating and expanding businesses; small business; manufacturers; existing industry

ORGANIZATION DESCRIPTION:

The Carlsbad Department of Development is a public-private economic development partnership that offers the assistance necessary to evaluate, plan and implement an expansion or move to the Carlsbad and Southern Eddy County Area.

As a single point of contact for site selection, CDOD provides our clients value and saves time, all at no cost. Services include:

- Site selection assistance
- Regional overviews and tours
- Market Cost comparisons
- Labor market analysis
- Job-training program assistance
- Custom demographic research
- Building and build-to-suit coordination
- Access to regulatory authorities
- Coordination of state and local assistance
- Access to business start-up resources and much more

Locally our network includes Eddy County, 5 cities and towns and more than 75 private businesses. This means that CDOD has the right information at the right time and can help you at any step in the process.

Chaves County Development Foundation

Telephone: (505) 622-1975

E-mail: rdonnell@chavescounty.net

Fax: (505) 624-6870

Internet: www.chavescounty.net

Chaves County Development Foundation
PO Box 849
Roswell, NM 88202

CONTACT PERSON(S):

Bob Donnell, Executive Director
Esther Lopez, Executive Assistant

TYPE OF ORGANIZATION:

501c3

AREAS SERVED:

City of Roswell, Town of Dexter, Hagerman, Lake Arthur, Chaves County

GROUPS SERVED:

Chaves County Development Foundation

ORGANIZATION DESCRIPTION:

Retention and Expansion – recruitment of industrial and manufacturing.

Enhance the economy, improve business development, develop resources, establish, and market Chaves County as an economic development hub.

Cibola Communities Economic Development Foundation, Inc.

Telephone: (505) 285-6604

E-mail: economic@7cities.net

Fax: (505) 285-6746

Internet: www.citiesofgold.org

Cibola Communities Economic Development Foundation, Inc.
P.O. Box 277
Grants, NM 87020

CONTACT PERSON(S):

Patricia Roybal, Executive Director
Marge Smith, Administrative Assistant

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Grants, Milan, Cibola County

GROUPS SERVED:

Community at large

ORGANIZATION DESCRIPTION:

Our organization serves to promote, preserve, and encourage business growth and develop the community to foster that process.

- Recruit
- Retain
- Expand

Cuba Regional Economic Development Organization (CREDO)

Telephone: (505) 289-3166
E-mail:

Fax: (505) 289-3392
Internet:

Cuba Regional Economic Development Organization
P.O. Box 2260
Cuba, NM 87013-2260

CONTACT PERSON(S):

Frank Murphy, Chair (289-9147)
Winona Ward, Executive Director (289-3166)

TYPE OF ORGANIZATION:

Education, Non-profit, 501c3, Econ Development

AREAS SERVED:

Cuba, Northern Sandoval County, West Rio Arriba County, Eastern McKinley County

GROUPS SERVED:

Small business, agriculturists, ranchers, low income, women, artists, youth self-employed

ORGANIZATION DESCRIPTION:

Working to grow the area's riches by:

- X Encouraging and identifying employment opportunities
- X Supporting economic research and identifying resources to alleviate poverty
- X Providing relevant training in small business, non profit development, and appropriate rural technology (new)

Deming/Luna Economic Development

Telephone: (505) 546-6593

E-mail: deming@cityofdeming.org

Fax: (505) 546-0938

Internet: www.cityofdeming.org

Deming/Luna Economic Development
2300 E. Pine Street
Deming, NM 88030

CONTACT PERSON(S):

Debbie Kneprath

TYPE OF ORGANIZATION:

City Government, 501c6

AREAS SERVED:

Luna County

GROUPS SERVED:

Our organization serves to promote, preserve and encourage business growth and expansion in Luna County.

ORGANIZATION DESCRIPTION:

We serve Deming and Luna County by finding and keeping information and business.

- Business recruitment and relocation
- Business retention and education
- Business expansion

Economic Development Corporation of Lea County, Inc.

Telephone: (505) 397-2039
E-mail: edclea@leaco.net

Fax: (505) 392-2300
Internet: www.leanm.org

Economic Development Corporation of Lea County, Inc.
2702 B. North Grimes Street
P.O. Box 1376
Hobbs, NM 88241

CONTACT PERSON(S):

Ben Kendrick, CED, Executive Director

TYPE OF ORGANIZATION:

Non-profit, Private Sector, 501c3

AREAS SERVED:

City of Hobbs, Lea County

GROUPS SERVED:

Private membership and professional service contracts with the City of Hobbs and Lea County to coordinate their economic development programs.

ORGANIZATION DESCRIPTION:

Organization concentrates on demographics and statistical data development needed to recruit and retain business and industry in the City of Hobbs and Lea County, New Mexico. Markets assets to generating capital investment and new disposable income to provide growth and diversity in economic base.

Economic Development of Santa Rosa

Telephone: (505) 472-3652
E-mail:

Fax:
Internet:

Economic Development of Santa Rosa
Cooperative Extension Service
420 Parker Avenue
Santa Rosa, NM 88435

CONTACT PERSON(S):

Eugenio L. Lujan, President, Agent/Director

TYPE OF ORGANIZATION:

Non-profit, Education, Private Sector, 501c3

AREAS SERVED:

Anton Chico, Guadalupe County, Santa Rosa, Vaughn

GROUPS SERVED:

Retention and Expansion Program, Startup programming

ORGANIZATION DESCRIPTION:

Volunteer organization interested in business startup and relocation.

Economic Forum

Telephone: (505) 883-2505
E-mail: economic@nm.net

Fax: (505) 884-2747
Internet:

Economic Forum
2500 Louisiana Boulevard NE
Suite 512
Albuquerque, NM 87110

CONTACT PERSON(S):
Robert J. Hoffman, Executive Director

TYPE OF ORGANIZATION:
Education, Non-profit, Private Sector, 501c6

AREAS SERVED:
Bernalillo County

GROUPS SERVED:
Works with City of Albuquerque, Bernalillo County, UNM, T-VI, Albuquerque Public Schools, Chambers of Commerce, Economic Development, Convention and Visitors Bureau

ORGANIZATION DESCRIPTION:
Organizes and works with the most effective combination of city leadership from business, government and educational institutions, for the purpose of achieving objectives that will improve the economic welfare of our city.

Enchantment Land Certified Development Company (ELCDC)

Telephone: (505) 843-9232, ext. 101
E-mail: khoward@elcdc.com

Fax: (505) 764-9153
Internet:

Enchantment Land Certified Development Company
625 Silver SW
Suite 210
Albuquerque, NM 87102

CONTACT PERSON(S):
Karen Howard, Executive Director

TYPE OF ORGANIZATION:
Non-profit

AREAS SERVED:
Statewide

GROUPS SERVED:
Private sector businesses that wish to finance expansion of business facilities: land, buildings, and equipment. Unique lending partnership with banks and non-bank lenders to provide low down payment financing. Start up businesses may be eligible.

ORGANIZATION DESCRIPTION:
ELCDC exists to provide keys to New Mexico=s job growth--competitive, long-term loans with low down payments to finance assets such as buildings, land, and machinery.

Eunice Industrial Development Committee, Inc.

Telephone: (505) 394-2755

E-mail:

Fax: (505) 394-2654

Internet: www.cityofeunice.org

Eunice Industrial Development Committee, Inc.
P.O. Box 1903
Eunice, NM 88231

CONTACT PERSON(S):

Mike Bundick, President

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

We serve the businesses and citizens of the City of Eunice

GROUPS SERVED:

- City Of Eunice government and citizens
- Eunice Chamber of Commerce
- Eunice Public Schools
- Eunice's community of businesses and private individuals

ORGANIZATION DESCRIPTION:

Our organization works closely with the entire community of Eunice in order to provide new business and industry development, new housing, health care facility, and education. We provide commercial and residential real estate. We maintain our membership with the Economic Industrial Development of Lea County.

Ganados del Valle

Telephone: (505) 588-7896
E-mail: ganados@cvn.com

Fax: (505) 588-9514
Internet:

Ganados del Valle
P.O. Box 118
Los Ojos, NM 87551

CONTACT PERSON(S):

Melinda Salazar, Co-Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Rio Arriba County
Northern New Mexico
Southern Colorado

GROUPS SERVED:

Low-income rural residents

ORGANIZATION DESCRIPTION:

- Promotes agricultural, livestock, and forestry production
- Promotes value-added small business enterprises to transform local farm/ranch produce
- Facilitates continuing education opportunities

Los Alamos Commerce and Development Corporation

Telephone: (505) 662-0001

E-mail: lacdc@losalamos.org

Fax: (505) 662-0099

Internet: www.losalamos.org/lacdc

Los Alamos Commerce and Development Corporation
P.O. Box 715
Los Alamos, NM 87544

CONTACT PERSON(S):

Kevin Holsapple, Executive Director

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Primary: Los Alamos County

Secondary: Rio Arriba County, Sandoval County, Santa Fe County,

GROUPS SERVED:

Small businesses, start-up businesses, Los Alamos National Laboratory (technology transfer), Los Alamos County, UNM-LA

ORGANIZATION DESCRIPTION:

- Balance of creation, attraction, retention and expansion (CARE) of businesses
- Hands-on assistance
- Management of two business incubator facilities with approximately 30,000 square feet of mixed office, manufacturing, and retail space.
- Los Alamos Research Park (owner/operator)

Magdalena Area Community Development Corporation

Telephone: (505) 854-3091

E-mail: info@magadalenacdc.com

Fax: (505) 854-3092

Internet: www.magdalena.cdc.com

Magdalena Area Community Development Corporation
P.O. Box 970
Magdalena, NM 87825

CONTACT PERSON(S):

Lee Scholes, President

TYPE OF ORGANIZATION:

501c3, Non-profit, State Government, Federal Government

AREAS SERVED:

Socorro and Catron Counties

GROUPS SERVED:

Develop and support youth, adult and community projects to improve service area.

ORGANIZATION DESCRIPTION:

We support a business development center in Magdalena. We sponsor educational workshops to build skills of new and current businesses.

Mesilla Valley Economic Development Alliance

Telephone: (505) 525-2852

E-mail: sites@mveda.com

Fax: (505) 523-5707

Internet: www.mveda.com

Mesilla Valley Economic Development Alliance
PO Box 1299
Las Cruces, NM 88004

CONTACT PERSON(S):

Steve Vierck, President/CEO

TYPE OF ORGANIZATION:

Non-profit; 501c3

AREAS SERVED:

Southern New Mexico, Las Cruces, Doña Ana County

GROUPS SERVED:

We assist economic base employers with their needs for assistance in relocation, retention/expansion, and start-up.

ORGANIZATION DESCRIPTION:

Public-private sector economic development partnerships serving Las Cruces and Doña Ana County. Main point of contact for new and expanding industries: Information relating to sites...

Moreno Valley Community Development Committee

Telephone: (505) 377-3902
E-mail: wcwaf@afweb.com

Fax: (505) 377-3225
Internet:

Moreno Valley Community Development Committee
Village of Angel Fire
Box 610
Angel Fire, NM 87710

CONTACT PERSON(S):
Bill Warren, Chairman

TYPE OF ORGANIZATION:
Non profit

AREAS SERVED:
Angel Fire, Eagle Nest

GROUPS SERVED:
Businesses, consumers, and prospective businesses

ORGANIZATION DESCRIPTION:
We are still in "start-up". We are working on our first project: a demographic survey to come out in February; and our second project: to develop the Angel Fire airport.

New Mexico Community Development Loan Fund

Telephone: (505) 243-3196
E-mail: nmcdlfgn@aol.com

Fax: (505) 243-8803
Internet: www.nmcdlf.org

New Mexico Community Development Loan Fund
700 4th Street, SW
Albuquerque, NM 87102

CONTACT PERSON(S):

Vangie Gabaldon, Executive Director

TYPE OF ORGANIZATION:

501c3

AREAS SERVED:

Statewide; Albuquerque "pocket of poverty" areas

GROUPS SERVED:

Low-income communities, for-profit businesses, non-profit organizations, small-scale farmers, cooperatives, community economic development organizations, community-based organizations developing economic development projects. Native American communities.

ORGANIZATION DESCRIPTION:

The New Mexico Community Development Loan Fund (NMCDLF) is a private, nonprofit organization that provides loans and technical assistance to for-profit and non-profit businesses and organizations to support the creation and preservation of jobs, the development of affordable housing, and the provision of basic human services in low-income communities.

NMCDLF is dedicated to the economic empowerment of people. It helps increase the capabilities of people to change the patterns of ownership and the control of land, housing, and business within their communities. The focus of the Fund is people. We offer our constituency affordable loans, flexible payback schedules, budget and financial planning assistance and a credit history that will afford them the opportunity to access financial assistance from traditional sources in the future.

New Mexico Entrepreneurs Association

Telephone: (505) 898-6666
E-mail: dor2@comcast.net

Fax: (505) 898-6491
Internet: www.nmeaonline.org

New Mexico Entrepreneurs Association
PO Box 991
Corrales, NM 87048

CONTACT PERSON(S):
Dallas Renner, President-elect

TYPE OF ORGANIZATION:
Private Sector, 501c6

AREAS SERVED:
North and Central New Mexico

GROUPS SERVED:
Small business and entrepreneurs

ORGANIZATION DESCRIPTION:
The association influences economic development New Mexico by supporting small business through discussions and presentations pertaining to the problems that a small business may encounter. Networking within the organization permits the members and guests to discuss common problems and search for possible solutions.

NMEA meets the 2nd Wednesday of each month, generally in Albuquerque or Santa Fe. Check the website for program and venue.

New Mexico First

Telephone: (505) 241-4813

E-mail: townhall@nmfirst.org

Fax: (505) 241-4819

Internet: www.nmfirst.org

New Mexico First
320 Gold Avenue, S.W., Ste 300
Albuquerque, NM 87102

CONTACT PERSON(S):

Amy Somerville: Membership Services, Public Relations Coordinator

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Statewide

GROUPS SERVED:

We serve the citizens of New Mexico

ORGANIZATION DESCRIPTION:

Host Town Hall meetings on topics of importance to engage New Mexico citizens in public policy issues affecting the state.

New Mexico Industrial Development Executives Association

Telephone: (505) 899-2762
E-mail: nmideaorg@aol.com

Fax: (505) 898-3877
Internet: www.nmidea.org

New Mexico Industrial Development Executives Association
PO Box 66467
Albuquerque, NM 87193

CONTACT PERSON(S):

Chase Gentry, President
Jim Covell, Executive Secretary

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Statewide

GROUPS SERVED:

Industrial and Economic Development groups

ORGANIZATION DESCRIPTION:

The New Mexico Industrial Development Executives Association, commonly referred to as IDEA, is an association composed of professional industrial and economic development personnel and others interested in and a part of the development process in New Mexico. Affiliation with IDEA is voluntary. Dues are \$100 a year.

The association has as its objectives to enhance and assist the professional growth of its members and to promote, assist, and enhance the expansion of the New Mexico economy. These objectives are met, in part, by the exchange of ideas regarding principles, practices, and ethics of the development process. The association fosters and encourages the expansion of existing industry and the location of new firms in New Mexico. It lends support, counsel and cooperation with other organizations in efforts to improve the general industrial, business and economic environment of the state.

New Mexico Industry Development Corporation

Telephone: (505) 244-0574
E-mail:

Fax:
Internet:

New Mexico Industry Development Corporation
700 Fourth Street, SW
Albuquerque, NM 87102

CONTACT PERSON(S):
Augustine A. Apodaca, President/CEO

TYPE OF ORGANIZATION:
Non-profit, 501c6

AREAS SERVED:
Statewide

GROUPS SERVED:
Small businesses in eligible counties of New Mexico

ORGANIZATION DESCRIPTION:
Small business loans and technical assistance to smaller communities in New Mexico

New Mexico Manufacturing Extension Partnership

Telephone: (505) 262-0921

E-mail:

Fax: (505) 262-9691

Internet: www.newmexicomep.org

New Mexico MEP
4501 Indian School Rd, NE
Suite 202
Albuquerque, NM 87110

CONTACT PERSON(S):

Carol Ann Sanchez, Center Director

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Statewide

GROUPS SERVED:

Small and medium sized manufacturers

ORGANIZATION DESCRIPTION:

Improve manufacturing productivity and competitiveness, emphasizing job expansion and retention

New Mexico Rural Development Response Council

Telephone: (505) 290-7596

E-mail: office@ruraldevelopmentnm.org

Fax:

Internet: www.ruraldevelopmentnm.org

New Mexico Rural Development Response Council
Box 339
2001 E Lohman-110
Las Cruces, NM 88001

CONTACT PERSON(S):

Bill McCamley, Executive Director
Jim Kadlacek, Managing Director

TYPE OF ORGANIZATION:

501c3

AREAS SERVED:

Statewide-rural New Mexico

GROUPS SERVED:

Rural New Mexico

ORGANIZATION DESCRIPTION:

Mission:

To develop and enhance the cooperative efforts of state, federal, tribal and local governments with the private sector to revitalize rural New Mexico.

Goals:

- Build partnerships among all public, private and tribal stakeholders
- Strengthen, expand and diversify local economies
- Develop capacity to start, expand, retain or attract business
- Improve availability and affordability of essential services and infrastructure
- Develop local capacity of rural New Mexicans to preserve their cultures and enhance their quality of life
- Facilitate rural economic diversity compatible with local desires
- Establish mechanisms for working cooperatively with the Executive and Legislative branches

Otero County Economic Development Council, Inc.

Telephone: (505) 434-5882

E-mail: ocedc@alamogordo.com

Fax: (505) 437-7139

Internet: www.ocedc.com

Otero County Economic Development Council, Inc.
1301 N. White Sands Boulevard
Alamogordo, NM 88310

CONTACT PERSON(S):

Ed Carr, Executive Director

Kathleen Curtis, Executive Assistant

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Alamogordo, Tularosa, Cloudcroft, Holloman, White Sands, Otero County

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

We advertise for businesses to locate here; maintain a fact book regarding our area; follow-up on leads generated from state as well as advertising; lobby state government for economic development programs; maintain membership in state economic development professional groups to learn and network; attend educational seminars; work for tax incentives and benefits for prospects; work to improve infrastructure to increase job prospects for Otero County; and promote job growth for our area and the entire state of New Mexico.

Goals:

- Manufacturing
- Aviation related
- Film

Rio Rancho Economic Development Corporation

Telephone: (505) 891-4305

E-mail: nscott@rredc.org

Fax: (505) 891-4297

Internet: www.rredc.org

Rio Rancho Economic Development Corporation
1700 Grande Court, SE
Suite 222
Rio Rancho, NM 87124

CONTACT PERSON(S):

Noreen Scott, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c6

AREAS SERVED:

City of Rio Rancho, Sandoval County, Albuquerque

GROUPS SERVED:

Rio Rancho and Sandoval County

ORGANIZATION DESCRIPTION:

Diversify the local economic base through job creation: broader tax base for the city, promote a thriving retail business climate; increase personal income levels.

Rural Payday/New Mexico Community Alliance

Telephone: (505) 763-6600

E-mail: chase@developclovis.com

Fax: (505) 763-0395

Internet: www.ruralpayday.com

Rural Payday
New Mexico Community Alliance
P.O. Box 90325
Albuquerque, NM 87199

CONTACT PERSON(S):

Chase Gentry, President

TYPE OF ORGANIZATION:

Community Alliance

AREAS SERVED:

Statewide

GROUPS SERVED:

Rural economic development organizations and communities

ORGANIZATION DESCRIPTION:

Develop rural New Mexico communities as sites for information based businesses such as call centers and back office operations.

Identify major issues such as infrastructure legislation.

Salt Missions Trails Mainstreet

Telephone: (505) 384-2418
E-mail:

Fax: (505) 384-5294
Internet:

Salt Missions Trails Mainstreet
P.O. Box 48
Estancia, NM 87016

CONTACT PERSON(S):

Susan Simons

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Torrance County

GROUPS SERVED:

Both citizens and businesses

ORGANIZATION DESCRIPTION:

- Industrial and business recruitment
- Business retention and expansion
- Tourism and arts marketing and development
- Human resource development

San Juan Economic Development Service, Inc. (SJEDS)

Telephone: (505) 566-3720 800-854-5053

E-mail: sjeds@sanjuaneds.com

Fax: (505) 566-3698

Internet: www.sanjuaneds.com

San Juan Economic Development Service, Inc.
Quality Center for Business
5101 College Boulevard
Farmington, NM 87402

CONTACT PERSON(S): Margaret McDaniel, Director

TYPE OF ORGANIZATION: 501c3, Non-profit

AREAS SERVED: San Juan County, Aztec, Bloomfield, Farmington, San Juan College

GROUPS SERVED: City of Aztec, Bloomfield, Farmington, San Juan College, San Juan County, small businesses, individuals looking to start up business, and existing businesses looking at expansion

ORGANIZATION DESCRIPTION: The San Juan Economic Development Service has formulated and adopted attainable goals and objectives in order to effectively focus on community and economic development opportunities in San Juan County.

SJEDS' two-year plan was developed in large group meetings and in smaller group discussions involving citizens of the county and representatives of the cities of Aztec, Bloomfield, and Farmington residents as well as county and Navajo Nation representatives. The two-year plan reported here represents the next step to be taken in our efforts to develop a healthy and more diverse economy. SJEDS will utilize the NMEDD Certified Communities Initiative as a tool to measure SJEDS' goals.

Mission: To lead the way to assist in the expansion, retention, creation and recruitment of economic based companies in San Juan County for the purpose of job creation.

Two-Year Goals *2003-2005 Goals:*

- **Complete** Phase II of Site #1 of SJEDS Industrial Park Project. Meet with officials from the City of Bloomfield and San Juan County to determine options for Phase III, Land Acquisition. Begin Phase I of Site #2.
- **Develop** a land, building & infrastructure database.
- **Expand** the economic based company's database and make visits to companies and report quarterly to funding entities.
- **Acquire** and implement the Regional Input/Output Modeling System (RIMS II) and continue as a premier source of information related to economic development in San Juan County.

Sierra County Economic Development Organization (SCEDO)

Telephone: (505) 894-9061
E-mail: scedo@riolink.com

Fax: (505) 894-3194
Internet: www.scedo.org

Sierra County Economic Development Organization
P.O. Box 489
Truth or Consequences, NM 87901

CONTACT PERSON(S):

Lane Pack, Administrator
Linda Butler, Manager

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Sierra County, Truth or Consequences, Elephant Butte, Williamsburg

GROUPS SERVED:

All aspects of Economic Development: Planning, Education, Health, Retention, Expansion, Tourism (Film Commission), and relocation of business.

ORGANIZATION DESCRIPTION:

Work with Federal, State and local governments. Work with Education to build the workforce for the future we have envisioned for ourselves. Community relations and labor studies.

Silver City/Grant County Economic Development Corporation (SIGRED)

Telephone: (505) 538-6320

E-mail: sigred@silvercity-business.com

Fax: (505) 538-6341

Internet: www.silvercity-business.com

Silver City/Grant County Economic Development Corporation (SIGRED)
Western New Mexico University
P.O. Box 2672
Silver City, NM 88062

CONTACT PERSON(S):

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Grant County

GROUPS SERVED:

Businesses wanting to relocate to Grant County, existing businesses, city and county government, and community organizations.

ORGANIZATION DESCRIPTION:

- Create jobs through recruitment and by retaining and expanding existing business
- Educating and training seminars and conferences

Technology Ventures Corporation

Telephone: (505) 246-2882

E-mail: sherman.mccorkle@lmco.com

Fax: (505) 246-2891

Internet:

Technology Ventures Corporation
1155 University Blvd, SE
Albuquerque, NM 87106

CONTACT PERSON(S):

Sherman McCorkle, President

TYPE OF ORGANIZATION:

Non-profit, private sector, 501c3, New Mexico Corporation

AREAS SERVED:

Statewide

GROUPS SERVED:

Investors, Entrepreneurs, National Laboratories, U.S. Department of Energy

ORGANIZATION DESCRIPTION:

Technology Ventures Corporation is a bridge between the public and private sectors for the commercialization of technologies developed at the department of energy's national laboratories and regional research universities. A non-profit corporation established in 1993 by Martin Marietta, now Lockheed Martin, Technology Ventures identifies technologies with commercial potential, coordinates the development of business and management capabilities and seeks sources of risk capital for the business.

Valley Improvement Association

Telephone: (505) 864-6654 x125
E-mail: bdavey@v-i-a.org

Fax: (505) 864-2826
Internet: www.v-i-a.org

Valley Improvement Association
P.O. Box 8
Belen, NM 87002

CONTACT PERSON(S):

Bob Davey, President

TYPE OF ORGANIZATION:

Non-profit, Private sector

AREAS SERVED:

Valencia

GROUPS SERVED:

Local and non-resident members; Local government, including school districts; general community.

ORGANIZATION DESCRIPTION:

- Take leadership role in county-wide economic development efforts
- Provide financial and technical support to recruiting efforts
- Take leadership role in workforce training and development

WaterBank Trust

Telephone: (505) 843-7643

E-mail: wturner@waterbank.com

Fax: (505)-246-2232

Internet: www.waterbank.com

WaterBank Trust
610 Gold Ave, SW
Suite 111
Albuquerque, NM 87102

CONTACT PERSON(S):

Dr. William M. Turner, Trustee

TYPE OF ORGANIZATION:

501c3

AREAS SERVED:

Statewide, National, International

GROUPS SERVED:

The environment and water users

ORGANIZATION DESCRIPTION:

WaterBank Trust accepts and buys water rights for in-stream flow for conservation and for protection of riparian habitat. May lease water rights to provide operating capital. Can provide tax deductions to donors of water rights.

WERC: A Consortium for Environmental Education & Technology Development

Telephone: (505) 646-2952
E-mail: werc@nmsu.edu

Fax: (505) 646-4149
Internet: www.werc.net

WERC
New Mexico State University
Box 30001, Dept. WERC
Las Cruces, NM 88003

CONTACT PERSON(S):
Patricia Sullivan, Assistant Director, WERC

TYPE OF ORGANIZATION:
Education, Non-profit

AREAS SERVED:
Statewide

GROUPS SERVED:
Academics, industry, government, and non-profit organizations

ORGANIZATION DESCRIPTION:
WERC was established in 1990 through a cooperative agreement with the US Department of Energy. Partner institutions include New Mexico State University (WERC headquarters), the University of New Mexico, the New Mexico Institute of Mining and Technology and the Dine College, in collaboration with Los Alamos and Sandia National Laboratories.

WERC's three-fold mission is to expand the nation's resources to address waste management and pollution prevention issues through:

- 1) Education, technical and professional training programs. A major focus of the program is to develop human resources with the expertise needed to address the nation's ongoing environmental issues. As such, a variety of higher education and professional development programs are offered.
- 2) Public outreach activities. Developed a strong program aimed at developing an informed public, beginning with school-age children. Pre-college programs aim to interest students in pursuing careers in environmental management. Takes part in activities to encourage environmentally friendly business practices through the Technical Resources Center in Albuquerque.
- 3) Technology development and deployment of new environmental applications. The development and deployment of new and advanced technologies that provide solutions to waste management and pollution prevention problems was a founding premise. Since its inception has funded 100 plus research projects, the majority focusing on DOE site needs.

Women's Economic Self-Sufficiency Team (WESST Corp)

Telephone: (505) 624-9850
E-mail: cawilson@dfn.com

Fax: (505) 624-9845
Internet: www.wesst.org

Women's Economic Self-Sufficiency Team (WESST CORP)
200 W. First Street
Suite 527
Roswell, NM 88203

CONTACT PERSON(S):

Cindy Wilson, Office Manager/PC Specialist

TYPE OF ORGANIZATION:

Education, Non-profit, 501c3

AREAS SERVED:

Statewide

GROUPS SERVED:

Primary focus on building women and minority owned businesses in New Mexico.

ORGANIZATION DESCRIPTION:

Develop collaboration between civic organizations, ourselves, WESST Corp. and budding entrepreneurs. Facilitate the start-up or expansion of small businesses. Offer technical and business advice, and computer application skills training/classes. Offer revolving loan funding.

Resource Conservation & Development Districts

Adelante Resource Conservation & Development Council, Inc.

Telephone: (505) 454-1887
E-mail:

Fax: (505) 454-0560
Internet:

Adelante Resource & Conservation Development Council, Inc.
1926 N. Seventh Street
Las Vegas, NM 87701

CONTACT PERSON(S):

Clarence Montoya, Coordinator

TYPE OF ORGANIZATION:

Non-profit, 501c3

AREAS SERVED:

Colfax County, Mora County, San Miguel County

GROUPS SERVED:

Economic development organizations, county commissions, rural populations, SWCDs, rural communities, etc.

ORGANIZATION DESCRIPTION:

- Assist communities plan & finance improvements of new or existing facilities
- Improve conservation of natural resources
- Create job opportunities by developing new business
- Improve quality of life through education

Black Range Resource Conservation & Development, Inc.

Telephone: (505) 388-1569 ext.5

Fax: (505) 388-0376

E-mail: richard.olson@nm.nrcs.usda.gov

Internet:

Black Range Resource & Conservation Development, Inc. (RC&D)
2610 N. Silver Street
Silver City, NM 88061

CONTACT PERSON(S):

Richard E. Olson, Coordinator

TYPE OF ORGANIZATION:

Education, Non-profit, 501c3

AREAS SERVED:

Catron County, Grant County, Hidalgo County, Luna County

GROUPS SERVED:

Soil and Water Conservation Districts, county governments, towns and villages, state agencies and rural populations

ORGANIZATION DESCRIPTION:

Black Range Resource Conservation & Development, Inc. (RC&D) is a 501c3 organization dedicated to providing a forum for local citizens and other partners to come together and network to solve common problems related to improving the economic, social and environmental issues facing our area.

Our primary focus is on land conservation, rural community development, water management and environmental concerns. We provide a regional mechanism for local citizens to come together, matching their needs with opportunities and solutions to their problems; simply stated, local grass-roots direction.

El Llano Estacado Resource Conservation & Development Council, Inc. (RC&D)

Telephone: (505) 461-3535 ext 5
E-mail: Robert.abercrombie@nm.usda.gov

Fax: (505) 461-0285
Internet:

El Llano Estacado Resource Conservation & Development Council, Inc.
706 S. First Street
Tucumcari, NM 88401

CONTACT PERSON(S):
Robert Abercrombie, Coordinator

TYPE OF ORGANIZATION:
Education, 501c3

AREAS SERVED:
Curry County, De Baca County, Guadalupe County, Harding County, Quay County, Roosevelt County, Union County

GROUPS SERVED:
Any groups with authority to plan, install, or maintain projects compatible with RC&D goals.

ORGANIZATION DESCRIPTION:

- Provide opportunity for local governments and groups to discuss opportunities and needs
- Provide forum of local, state and federal entities to seek workable solutions to human, resource, environmental, and economic needs

HUB Resource Conservation & Development Council, Inc.

Telephone: (505) 341-9185

E-mail: frank.martinez@nm.usda.gov

Fax: (505) 341-1063

Internet:

HUB Resource Conservation & Development Council, Inc.
2132 Osuna NE
Suite B
Albuquerque, NM 87113

CONTACT PERSON(S):

Corina Brooks, Coordinator
Thomas Martinez, Council Chairman

TYPE OF ORGANIZATION:

Non-profit, Education, 501c3

AREAS SERVED:

Bernalillo County, Cibola County, McKinley County, San Juan County, Sandoval County, Santa Fe County, Torrance County, Valencia County

GROUPS SERVED:

Economic development boards appointed by towns, counties, soil & water conservation districts; irrigation districts; communities, etc.

ORGANIZATION DESCRIPTION:

Educational services, land management, planning, regional planning/policy, rural education, rural and economic development.

Jornada Resource Conservation & Development, Inc.

Telephone: (505) 527-6993
E-mail:

Fax: (505) 527-6989
Internet:

Jornada Resource Conservation & Development, Inc.
1065 South Main Street
Suite A-1
Las Cruces, NM 88005

CONTACT PERSON(S):

Mario A. Morales, RC&D Coordinator
Jan Hart, Administrative Assistant

TYPE OF ORGANIZATION:

Education, Non-profit, 501c3, Federal Government, All volunteer board of directors

AREAS SERVED:

Doña Ana County, Sierra County, Socorro County

GROUPS SERVED:

Special purpose districts, rural communities, county and village/town governments, irrigation districts, economic development organizations

ORGANIZATION DESCRIPTION:

- Funding source for specific projects
- Increase utilization of specific wood resources for community infrastructure
- Participate in resource studies for rural economic growth
- Increase marketing of agricultural products
- Water issues
- Assist rural communities improve client services
- Promote Tourism
- Leadership training
- Improved marketing for regional goods
- Promote recycling

**South Central Mountain Resource Conservation & Development Council,
Inc.**

Telephone: (505) 648-2941
E-mail:

Fax: (505) 648-2558
Internet:

South Central Mountain Resource Conservation & Development Council, Inc.
P.O. Box 457
Carrizozo, NM 88301

CONTACT PERSON(S):
Dick Shaw, Coordinator

TYPE OF ORGANIZATION:
501c3

AREAS SERVED:
Otero County, Lincoln County

GROUPS SERVED:
Municipalities, counties, Indian tribes, soil & water conservation districts

ORGANIZATION DESCRIPTION:
Write and administer grants, and provide grant-writing training.

Councils of Governments and Economic Development Districts

Eastern Plains Council of Governments

Telephone: (505) 762-7714

E-mail:

Fax: (505) 762-7715

Internet: www.lgd-newmarc.net

Eastern Plains Council of Governments
418 N. Main Street
Clovis, NM 88101

CONTACT PERSON(S):

Leland D. Tillman, Executive Director

TYPE OF ORGANIZATION:

Association of local governments, Economic Development District

AREAS SERVED:

Curry County, De Baca County, Guadalupe County, Harding County, Quay County, Roosevelt County, Union County

GROUPS SERVED:

County and municipal governments, and works cooperatively with local economic and industrial development organizations, chambers of commerce, business development councils, and non-profit organizations.

ORGANIZATION DESCRIPTION:

The Eastern Plains Council of Government (EPCOG) provides technical assistance and facilitates planning for community and economic development in seven counties. Planning services include strategic, comprehensive and infrastructure capital improvement planning. Staff maintains a library of census and other demographic information and provides technical assistance for proposal and grant writing and other special projects. Public works and technical assistance projects that lead to the creation or retention of private sector jobs are a priority. An Economic Development Program (EDP) is updated annually. It includes demographics for the region, economic trends, and goals and objectives for the district work program. Staff also serves on local, regional, and statewide task forces for a variety of issues and projects. EPCOG administers several housing assistance programs for low or moderate-income families in the area.

Middle Region Council of Governments

Telephone: (505) 247-1750

E-mail: asimon@mrgcog-nm.gov

Fax: (505) 247-1753

Internet: www.mrgcog-nm.gov

Middle Region Council of Governments
317 Commercial Ave., NE
Suite 104
Albuquerque, NM 87102

CONTACT PERSON(S):

Ann H. Simon, MPP, Economic Development Planner

TYPE OF ORGANIZATION:

Local/Regional Government Organization Council of Governments

AREAS SERVED:

Bernalillo County, Sandoval County, Torrance County, Valencia County
(SPDD 3)

GROUPS SERVED:

All public entities within the Development District

ORGANIZATION DESCRIPTION:

The MRCOG provides technical and planning assistance to entities seeking funds from the US Dept. of Commerce Economic Development Administration (EDA). It also maintains the region's comprehensive economic development strategy (CEDS); provides information services such as local and regional census information, GIS, etc; and provides economic modeling for demographic and economic simulation.

North Central New Mexico Economic Development District

Telephone: (505) 827-7313

E-mail: bdeaux@nm.net

Fax: (505) 827-7414

Internet: <http://nmlocalgov.net>

North Central New Mexico Economic Development District
P.O. Box 5115
Santa Fe, NM 87502-5115

CONTACT PERSON(S):

Barbara Deaux, Executive Director

TYPE OF ORGANIZATION:

Economic Development District

AREAS SERVED:

Colfax County, Angel Fire, Cimarron, Eagle Nest, Maxwell, Raton, Springer, Los Alamos County, Mora County, Wagon Mound, Rio Arriba County, Chama, Española, San Miguel County, Las Vegas, Pecos, Santa Fe County, Edgewood, Santa Fe, Taos County, Questa, Red River, Taos, Sandoval County, Bernalillo, Cuba, Jemez Springs, San Ysidro, Northern Pueblos, Southern Pueblos

GROUPS SERVED:

County, municipal governments, Indian tribes, and citizens of the District

ORGANIZATION DESCRIPTION:

The District assists local government entities and individuals in identifying and obtaining financing for community development and privately financed business developments. The District administers three Revolving Loan Funds, Area Agency on Aging, Health Insurance and Benefits Assistance Corps (HIBAC), and an Economic Development Administration planning program.

Northwest New Mexico Council of Governments

Telephone: (505) 722-4327

Fax: (505) 722-9211

E-mail: nwnmcog@cia-g.com

Internet: www.nmlocalgov.net/northwestern/indexhtml

Northwest New Mexico Council of Governments
224 West Coal Avenue
Gallup, NM 87301

CONTACT PERSON(S):

Patricia (Patty) Lundstrom, Executive Director (*e-mail: lundstrm@cia-g.com*)

Jeff Kiely, Deputy Director (*e-mail: jkiely@cia-g.com*)

Dr. William Hall, Chairman of the Board

TYPE OF ORGANIZATION:

State Government, Council of Governments, Economic Development District, State Planning District

AREAS SERVED:

Aztec, Bloomfield, Cibola County, Farmington, Gallup, Grants, McKinley County, Milan, Ramah, Rio San Jose, San Juan County

GROUPS SERVED:

Municipal governments, county government, water & sanitation districts, soil & water conservation districts, economic development organizations, flood control districts, solid waste authorities, tribal governments, community nonprofits, Chambers of Commerce

ORGANIZATION DESCRIPTION:

Research and prepare the regional *Comprehensive Economic Development Strategy*; assist in the development of local economic development plans; advise on community marketing and business/industrial recruitment; assist with project development, grant writing, and grant administration for economic development-related public works projects; assist with feasibility studies; assist with local and regional *Infrastructure Capital Improvement Plans*; facilitate strategic planning for local governments, chambers of commerce, and other organizations; compile, analyze and disseminate socioeconomic data for the region; develop and coordinate regional projects (e.g., water pipelines; revolving loan funds; rural development partnerships; new tourism initiatives); assist with development of legislative initiatives.

South Central Council of Governments

Telephone:

E-mail: sccog@riolink.com

Fax: (505) 894-7316

Internet: www.lgd-newmarc.net/sc/sc

South Central Council of Governments
P.O. Box 1072
Elephant Butte, NM 87935-1072

CONTACT PERSON (S):

Elizabeth A. Bernal, Executive Director

TYPE OF ORGANIZATION:

Non-profit, Planning & Development District VII

AREAS SERVED:

Anthony, Doña Ana County, City of Elephant Butte, Hatch, Las Cruces, Magdalena, Mesilla, Alamo Navajo Indian Reservation, San Antonio, Sierra County, City of Socorro, Socorro County, Sunland Park, Truth or Consequences, Williamsburg

GROUPS SERVED:

Local governments (municipalities, counties, Indian tribes), economic development organizations, citizens' participation groups, and special purpose districts

ORGANIZATION DESCRIPTION:

The SCCOG prepares an overall economic development program, which diagrams a concerted effort by both public and private sectors to develop the regional economy. The SCCOG assists in identifying and applying for appropriate CDBG funding on behalf of its members in the areas of community infrastructure, housing, public service capital outlay, and other forms of economic development. The SCCOG is staff to the Regional Planning Organization, which makes recommendations to the state and federal Annual Element and five-year Transportation Improvement Program. This program allocates state and federal highway monies to smaller communities and rural areas for all forms of transportation.

Southeastern New Mexico Economic Development District

Telephone: (505) 624-6131
E-mail: snmedd@dfn.com

Fax: (505) 624-6134
Internet : www.nmlocalgov.net

Southeastern New Mexico Economic Development District
201 N. Nevada
Suite B
Roswell, NM 88201

CONTACT PERSON(S):

Hubert Quintana, Executive Director

TYPE OF ORGANIZATION:

Non-profit, 501c3, City Government, County Government, State Government, Federal Government, Quasi-governmental

AREAS SERVED:

Counties served: Chaves, Eddy, Lea, Lincoln, Otero

Cities served: Alamogordo, Artesia, Capital, Carlsbad, Carrizozo, Cloudcroft, Corona, Dexter, Eunice, Hagerman, Hobbs, Hope, Jal, Lake Arthur, Loving, Lovington, Roswell, Ruidoso, Ruidoso Downs, Tatum and Tularosa.

GROUPS SERVED:

We are a non-profit organization dedicated to assisting local governments in their economic development programs, growth management planning activities and in their grant/loan applications to state and federal funding agencies.

Southwest New Mexico Council of Governments

Telephone: (505) 388-1509

E-mail: swnmcog@gilanet.com

Fax: (505) 388-1500

Internet:

Southwest New Mexico Council of Governments
213 North Bullard Street
P.O. Box 2157
Silver City, NM 88062

CONTACT PERSON(S):

Don Rauch, Executive Director
Priscilla Lucero, Deputy Directory

TYPE OF ORGANIZATION:

Economic Development District

AREAS SERVED:

Catron County, Grant County, Hidalgo County, Luna County

GROUPS SERVED:

Cities, counties, school districts, soil conservation districts, and development corporations

ORGANIZATION DESCRIPTION:

The Southwest New Mexico Council of Governments has evolved to become vital cooperative mechanisms for the coordination and promotion of planning and development activities across wide range of issues and needs.

County Government

Bernalillo County

Telephone: (505) 768-4185

E-mail: dgutierrez@mercury.bernco.gov

Fax: (505) 768-4467

Internet:

Bernalillo County
10th Floor One Civic Plaza, NW
Albuquerque, NM 87102

CONTACT PERSON(S):

Daniel Gutierrez, Economic Development Coordinator

TYPE OF ORGANIZATION:

County Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Los Alamos County Community Development Department

Telephone: (505) 662-8080

E-mail: brueggeman@lac.losalamos.nm.us

Fax: (505) 662-8363

Internet:

Los Alamos County Community Development Department
P.O. Box 30
Los Alamos, NM 87544

CONTACT PERSON(S):

Fred Brueggeman, Deputy County Administrator

TYPE OF ORGANIZATION:

City Government, County Government

AREAS SERVED:

Los Alamos, Los Alamos County

GROUPS SERVED:

All members of the public, businesses within Los Alamos, Chamber of Commerce, Economic Development Corporation, Los Alamos National Laboratories

ORGANIZATION DESCRIPTION:

- Economic diversification
- Business retention, expansion, recruitment
- Redevelopment and rehabilitation of business/commercial areas
- Retail expansion
- Affordable housing
- Technology transfer
- Job creation, expansion of labor pool

Valencia County Economic Development Corporation

Telephone: (505) 864-4499
E-mail:

Fax:
Internet:

Valencia County Economic Development Corporation
712 Dalies Avenue
Belen, NM 87002

CONTACT PERSON(S):

TYPE OF ORGANIZATION:

Non-profit, Private Sector

AREAS SERVED:

Albuquerque, Belen, Los Lunas, Bosque Farms, Valencia County

GROUPS SERVED:

Albuquerque Metroplex area, Rio Communities, Belen, Las Lunas, Bosque Farms, and Valencia County businesses.

ORGANIZATION DESCRIPTION:

We market the county to new industry. We promote growth and expansion of existing industry. We recruit targeted industries to the County. We assist existing and new industry with expansion needs.

- Attract and locate new business and industry to Valencia County
- Work with existing business and industry to support and encourage their expansion
- Accelerate the rate of industrial and commercial development to improve the County's Cities' tax base

Federal Government

Office of Representative Steve Pearce

Telephone: (Las Cruces): (505) 522-2219 (Washington): (202) 225-2365
E-mail:

Fax: (202) 225-9599
Internet:

Office of Representative Steve Pearce
1408 Longworth
Washington, DC 20515

CONTACT PERSON(S):

Rhett Skiles, Economic Development L. A.

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Bernalillo County, Catron County, Chaves County, Cibola County, De Baca County, Doña Ana County, Eddy County, Grant County, Guadalupe County, Hidalgo County, Lea County, Lincoln County, Luna County, Otero County, Sierra County, Socorro County, Valencia County

GROUPS SERVED:

All individuals and groups in the second Congressional District of New Mexico

ORGANIZATION DESCRIPTION:

The Congressman supports legislative initiatives that create jobs in New Mexico. He supports grants, loans and federal funding projects that bring federal dollars into the State. He is available to help any economic group in the State further their local goals. As a member of the House Appropriations Committee and the subcommittees on Agriculture and Interior, he can be particularly helpful in targeting federal dollars to New Mexico. Any interested group should contact the Congressman early in the year, before the appropriations hearings begin.

Office of U.S. Representative Tom Udall

Telephone: (Santa Fe): (505) 984-8950 (Washington): (202) 225-6190
E-mail:

Fax: (202) 226-1331
Internet:

Office of U.S. Representative Tom Udall
1414 Longworth House Office Building
Washington, DC 20515

CONTACT PERSON(S):

Tom Nagle – Chief of Staff
Donda Morgan – Scheduling
Glen Loveland – Press Secretary
Mike Collins – Legislative Director

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Colfax County, Curry County, Harding County, Los Alamos County, McKinley County, Mora County, Quay County, Rio Arriba County, Roosevelt County, San Juan County, San Miguel County, Sandoval County, Santa Fe County, Taos County, Union County

GROUPS SERVED:

All individuals and groups in the third Congressional District of New Mexico.

ORGANIZATION DESCRIPTION:

Office of Representative Heather Wilson

Telephone: (Albuquerque): (505) 346-6781 (Washington): (202) 225-6316
E-mail:

Fax: (202) 225-4975
Internet:

Office of Representative Heather Wilson
318 Cannon House Office Building
Washington, DC 20515

CONTACT PERSON(S):

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Bernalillo County, Sandoval County, Santa Fe County, Torrance County, Valencia County

GROUPS SERVED:

All individuals and groups in the first Congressional District of New Mexico

ORGANIZATION DESCRIPTION:

Office of Senator Jeff Bingaman

Telephone: (505) 346-6601

E-mail: senator_bingaman@bingaman.senate.gov

Fax: (505) 346-6780

Internet:

Office of Senator Jeff Bingaman
625 Silver Avenue, SW
Suite 130
Albuquerque, NM 87102

CONTACT PERSON(S):

Terry Brunner, State Director

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

Organizations involved in economic or community development.

ORGANIZATION DESCRIPTION:

- Business expansion
- Technology commercialization
- Export promotion
- Procurement assistance

Office of Senator Pete V. Domenici

Telephone: (505) 346-6791

E-mail: joe_trujillo@domenici.senate.gov

Fax: (505) 346-6720

Internet: www.senate.gov/~domenici

Office of Senator Pete V. Domenici
201 3rd St. NW
Suite 710
Albuquerque, NM 87102

CONTACT PERSON(S):

Joe Trujillo, Economic Development (346-6773)

Roswell: Poe Corn (623-6170) poe_corn@domenici.senate.gov

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

Economic, rural, and community development, American Indians, federal, state, and local governments, private/public organizations, and others

ORGANIZATION DESCRIPTION:

Assist the development process in New Mexico.

Rural Development, USDA

Telephone: (505) 761-4950

E-mail: jeff.condrey@nm.usda.gov

Fax: (505) 761-4976

Internet: www.rurdev.usda.gov/recdhome.html

Rural Development, USDA
6200 Jefferson, NE
Room 255
Albuquerque, NM 87109

CONTACT PERSON(S):

Jeff Condrey, State Director

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Statewide, Rural Communities

GROUPS SERVED:

Individuals, Public Bodies, Indian Nations, Partnerships, Corporations, Municipalities, counties, low income families

ORGANIZATION DESCRIPTION:

Finance constructions of single and multi-family dwellings. Finance purchase of existing single-family dwellings. Finance repair and rehabilitation of single-family dwellings; provide funding for business, industry, infrastructure and other essential community facilities.

Sandia National Laboratories

Telephone: (800) 765-1678

Fax: (505) 284-9551

E-mail: sbpadmin@sandia.gov

Internet: www.sandia.gov/bus-ops/partnerships/sbp/index.html

Sandia National Laboratories
P.O. Box 5800
MS 0113
Albuquerque, NM 87185-0113

CONTACT PERSON(S):

Vic Chavez, Office of Advocacy & Small Business Dev.-Manager
Ann J. Riley, Economic Development-Program Manager
Mariann Johnston, Small Business Assistance Program-Program Manager
Corina Gallegos, Small Business Dev. And Training-Program Manager
Marie A. Myszkier, Small Business Advocacy & Outreach-Program Manager

TYPE OF ORGANIZATION:

National Laboratory

AREAS SERVED:

Statewide

GROUPS SERVED:

Small businesses, entrepreneurs and business development organizations

ORGANIZATION DESCRIPTION:

- Providing the tools to impact your business:
- Resource-through Small Business Development and Training Program
- Innovation-through Regional and Economic Development program
- Solution-through Small Business Technical Assistance Program
- Connection-through Small Business Advocacy & Outreach program

U.S. Small Business Administration

Telephone: (505) 346-7909

E-mail:

Fax: (505) 346-6711

Internet: <http://www.sba.gov/nm>

U.S. Small Business Administration
625 Silver Avenue, SW
Suite 320
Albuquerque, NM 87102

CONTACT PERSON(S):

Anthony J. McMahon, District Director
Susan Chavez, Assistant District Director for Entrepreneurial Development

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

The general public, existing small businesses, and individuals wanting to start their own business

ORGANIZATION DESCRIPTION:

The SBA provides prospective, new, and established persons in the small business community with financial, management and technical, and procurement assistance. SBA helps direct government procurement contracts to small firms and makes special efforts to assist women, minorities, the handicapped, and veterans to get into and stay in business.

The SBA has a strong small-business advocacy role.

USDA Forest Service/Southwestern Region

Telephone: (505) 842-3344
E-mail: gcmartinez@fs.fed.us

Fax: (505) 842-3165
Internet:

USDA Forest Service
Southwestern Region
333 Broadway Blvd, SE
Albuquerque, NM 87102-3498

CONTACT PERSON(S):

George C. Martinez, Rural Development Specialist

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

Community, general public

ORGANIZATION DESCRIPTION:

National Forest system lands provide water, forage, fish, wildlife, outdoor recreation, minerals and a sustained production of a variety of wood products.

The Rural Community Assistance Program is specifically designed to provide technical and financial assistance to rural communities to help strengthen and diversify their economy through balanced use of renewable natural resources. Efforts are coordinated among USDA Forest Service, state, and local partners.

USDA Rural Development/Business and Cooperative Programs

Telephone: (505) 761-4953

E-mail: georgette.gurule@nm.usda.gov

Fax: (505) 761-4976

Internet: www.rurdev.usda.gov/nm

USDA Rural Development/Business and Cooperative Programs
6200 Jefferson Street, NE
Room 255
Albuquerque, NM 87109

CONTACT PERSON(S):

G. Mike McDow, Director, Business and Cooperative Programs

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

Individuals, public bodies, Indian tribes, cooperatives, non-profit groups, corporations, and private companies.

ORGANIZATION DESCRIPTION:

Rural Business-Cooperative Service (RBS) works in partnership with the private sector and community based organizations to provide financial and technical assistance to rural businesses and cooperatives. The financial resources of Rural Development, Business and Cooperative Programs, are often leveraged with those of other public and private credit source lenders to meet business and credit needs in under served rural areas. Rural Development, Business and Cooperative Programs, help fund projects that create or preserve quality jobs and/or promote a clean rural environment. Rural Development, Business and Cooperative Programs, also provides technical assistance to help rural residents form new cooperative businesses and improve the operations of existing cooperatives (user owned businesses).

USDA Rural Development/Rural Utilities Service

Telephone: (505) 522-8775 #6

E-mail: clyde.hudson@nm.usda.gov

Fax: (505) 521-8354

Internet:

USDA Rural Development/ Rural Utilities Service
2510 North Telshor
Las Cruces, NM 88011

CONTACT PERSON(S):

Clyde F. Hudson, Community Programs Director

TYPE OF ORGANIZATION:

Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

Public entities such as municipalities, counties, special purpose districts, Indian tribes, and corporations not operated for profit

ORGANIZATION DESCRIPTION:

Authorized to make loans to develop community facilities for public use in rural areas and towns of not more than 20,000 people. Provide financial assistance for water and waste disposal facilities in rural areas and towns of up to 10,000 people.

Private Sector Organizations

Albuquerque Economic Development, Inc.

Telephone: (505) 246-6200

E-mail: gtonjes@abq.org

Fax: (505) 246-6219

Internet: www.abq.org

Albuquerque Economic Development, Inc.
851 University Boulevard, SE
Suite 203
Albuquerque, NM 87106

CONTACT PERSON(S):

Gary Tonjes, President

TYPE OF ORGANIZATION:

Non-profit, Private Sector

AREAS SERVED:

Albuquerque, Bernalillo County, Sandoval County, Valencia County

GROUPS SERVED:

Company relocation decision makers, site selection consultants, and member companies

ORGANIZATION DESCRIPTION:

Assists in the relocation or expansion of economic-based companies in order to create quality jobs for area residents.

Clovis Industrial Development Corporation

Telephone: (505) 763-6600

E-mail: info@developclovis.com

Fax: (505) 763-0395

Internet:

Clovis Industrial Development Corporation
PO Box 930
Clovis, NM 88102

CONTACT PERSON(S):

Chase Gentry, Executive Director

TYPE OF ORGANIZATION:

501(c) 6

AREAS SERVED:

Clovis, Curry County

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Promotes economic development through marketing efforts, human resources, and financial incentives.

Covell Consultants

Telephone: (505) 899-2762

Fax: (505) 898-3877

E-mail: cibolaj@aol.com
covcons@aol.com

Internet:

Covell Consultants
P.O. Box 66467
Albuquerque, NM 87193

CONTACT PERSON(S):

Jim Covell
Mark Covell

TYPE OF ORGANIZATION:

Private sector

AREAS SERVED:

Statewide

GROUPS SERVED:

Local and state government, economic development organizations, chambers of commerce, business/industry

ORGANIZATION DESCRIPTION:

Consultant on economic development, target marketing, community fact books, strategic planning, CDBG grant applications, labor studies, market analysis, site location studies for industry

NEDA Business Consultants, Inc.

Telephone: (505) 843-7114

E-mail: info@nedainc.net

Fax: (505) 242-2030

Internet: www.nedainc.net

NEDA Business Consultants, Inc
718 Central SW
Albuquerque, NM 87102

CONTACT PERSON(S):

Anna Muller, President

TYPE OF ORGANIZATION:

Private Sector, Corporation

AREAS SERVED:

Statewide New Mexico; El Paso, Texas

GROUPS SERVED:

Minority businesses and small businesses

ORGANIZATION DESCRIPTION:

- Minority Certification and Registrations
- Financing and Bonding
- 8a Certification
- SDB Certification
- HUB Zone Certification
- Joint Ventures
- Mentor/Protégé Agreements
- Teaming Agreements
- Accounting Systems
- Procurement and Contracting
- Electronic Commerce
- Marketing and Advertising
- Logo and Brochure Development
- Organization and Planning
- Reorganization
- Buyout Opportunities
- Real Estate Development
- Franchise Opportunities
- GSA Schedules

Public Service Company of New Mexico

Telephone: (505) 241-4548
E-mail: cradose@pnm.com

Fax: (505) 241-2340
Internet: www.pnm.com

Public Service Company of New Mexico
Alvarado Square, MS-0402
Albuquerque, NM 87158

CONTACT PERSON(S):
Carol Radosevich, Director

TYPE OF ORGANIZATION:
Private Sector, Utility

AREAS SERVED:
Statewide

GROUPS SERVED:
Cooperate with other state and community organizations to recruit industry. Assist existing and expanding companies in New Mexico.

ORGANIZATION DESCRIPTION:

- Provide reliable and plentiful electricity and gas
- Offer gas transportation services
- Offer energy management services
- Provide expanding and relocating company's assistance with accessing incentives, site information, and environmental permitting information

Roosevelt County/Portales Community Development Corporation

Telephone: (505) 359-2212

E-mail: director@portales.com

Fax: (505) 356-8542

Internet: www.portales.com

Roosevelt County/Portales Community Development Corporation
100 S. Avenue A
Portales, NM 88130

CONTACT PERSON(S):

Col. Kim Huffman, Executive Director

TYPE OF ORGANIZATION:

Private Sector, 501c3

AREAS SERVED:

Roosevelt County

GROUPS SERVED:

The citizens and businesses of Roosevelt County

ORGANIZATION DESCRIPTION:

- Encourage, promote and assist industrial and commercial development in Portales and Roosevelt County
- Retention and expansion of present businesses
- Attract new industry
- Portales Mainstreet

F-4 International

Telephone: (505) 589-2200

E-mail: mark@f4int.com

Fax: (505) 589-5212

Internet: www.f4int.com

F-4 International
2660 Airport Road, Ste. 500
Santa Teresa, NM 88008

CONTACT PERSON(S):

Mark Lautman

TYPE OF ORGANIZATION:

Private Sector

AREAS SERVED:

Entire State of New Mexico

GROUPS SERVED:

Rural/Regional economic development organizations

University technology parks

Master planned community developers

ORGANIZATION DESCRIPTION:

- Needs analysis – demographic/economic growth projections;
- Implements economic development programs;
- Target selection; transaction based matrix; community strategic matrix; organizational plan; project sales.

Southwest Planning & Marketing

Telephone: (505) 989-8500

E-mail: info@swpm.biz

Fax: (505) 984-1393

Internet: www.swpm.biz

Southwest Planning & Marketing
3600 Cerrillos Rd., Ste. 107
Santa Fe, NM 87507

CONTACT PERSON(S):

Bruce Poster, President

TYPE OF ORGANIZATION:

Private Sector

AREAS SERVED:

All

GROUPS SERVED:

Government: tribal, state, federal, local and consulting firms, tourism, recreation, arts and culture, technology, publishing, real estate, medical, retail, and educational institutions.

ORGANIZATION DESCRIPTION:

Strategic planning on all levels

XCEL Energy

Telephone: (505) 625-5419

E-mail: roy.cahill@xcelenergy.com

Fax: (505) 625-5461

Internet: www.xcelenergy.com

XCEL Energy
P.O. Box 1937
Roswell, NM 88202-1937

CONTACT PERSON(S):

Roy Cahill, Manager

TYPE OF ORGANIZATION:

Private Sector

AREAS SERVED:

Quay County, Curry County, Roosevelt County, Chaves County, Eddy County, Lea County and cities therein

GROUPS SERVED:

Electric energy consumers

ORGANIZATION DESCRIPTION:

- Support local efforts financially and physically
- Set up the New Mexico Business Quarter in 1987
- Employees designated to working with Economic Development efforts

Small Business Development Centers

The New Mexico Small Business Development Center state office is listed first, and all the service centers are listed in order alphabetically.

New Mexico Small Business Development Center

Telephone: (505) 428-1362

E-mail: rmiller@santa-fe.cc.nm.us

Fax: (505) 428-1469

Internet: www.nmsbdc.org

New Mexico Small Business Development Center
6401 Richards Avenue
Santa Fe, NM 87508

CONTACT PERSON(S):

J. Roy Miller, State Director

TYPE OF ORGANIZATION:

Education

AREAS SERVED:

Statewide

GROUPS SERVED:

Small Business (set-up and existing)

ORGANIZATION DESCRIPTION:

The New Mexico Small Business Development Center works with new and established business owners in the development of business and marketing plans, financing and loan packages, and other aspects of setting up and managing a business. The NMSBDC also links federal, state, and local resources in a network of services designed to assist both new and established businesses through a system of 19 service centers located throughout the state.

Albuquerque Small Business Development Center

Telephone: (505) 224-5250

E-mail: sbdc@tvi.edu

Fax: (505) 224-5256

Internet: sbdc@tvi.edu

Albuquerque Small Business Development Center
5600 Eagle Rock Avenue, NE
Suite 201
Albuquerque, NM 87113

CONTACT PERSON(S):

Ray Garcia, Director

TYPE OF ORGANIZATION:

Education, State Government

AREAS SERVED:

Bernalillo County, Sandoval County

GROUPS SERVED:

Small businesses

ORGANIZATION DESCRIPTION:

The Small Business Development Center (SBDC) links federal, state and local resources in a network of services to help new and established business owners reach every milestone along the way:

- Writing a business plan
- Designing a marketing plan
- Assembling a loan package or financing plan
- Setting up a bookkeeping system
- Using a computer for business applications
- Analyzing financial statements
- Doing business with the government
- Entering global markets

Clovis Community College Small Business Development Center

Telephone: (505) 769-4136

E-mail: sbdc@clovis.edu

Fax: (505) 769-4135

Internet: www.nmsbdc.org/clovis

Clovis Community College
Small Business Development Center
417 Schepps Boulevard
Clovis, NM 88101-8381

CONTACT PERSON(S):

Sandra Taylor-Sawyer, Director

TYPE OF ORGANIZATION:

State Government, Federal Government

AREAS SERVED:

Curry County, De Baca County, Roosevelt County

GROUPS SERVED:

Primarily entrepreneurs: pre-business or existing, business development organizations locally

ORGANIZATION DESCRIPTION:

Provide information and assistance to individuals and groups seeking to establish small businesses in the operating territory. Provide access to information and assistance available to small businesses from related services providers. Encourage proper business management and planning. Assist communities in business retention and expansion via business counseling. Serve as small business advocate to the finance industry.

Doña Ana Small Business Development Center

Telephone: (505) 527-7676

Fax: (505) 528-7432

E-mail: fowensby@nmsu.edu

Internet: <http://dabcc-www.nmsu.edu/comm/sbdc>

Doña Ana Small Business Development Center
New Mexico State University
Box 30001, Department 3DA
Las Cruces, NM 88003-0001

CONTACT PERSON(S):

Fred Owensby

TYPE OF ORGANIZATION:

Education/Consulting/Non Profit

AREAS SERVED:

Doña Ana County, Sierra County

GROUPS SERVED:

Small businesses

ORGANIZATION DESCRIPTION:

Networking with all economic development organizations, federal laboratories, Universities, Small Business Administrations, Chambers of Commerce and utilizing those resources available to educate small businesses of opportunities to compete and participate. Providing one-on-one counseling to businesses. Providing workshops for businesses. All services are free.

Grants Small Business Development Center

Telephone: (505) 287-8221
E-mail: sbdcgrnt@7cities.net

Fax: (505) 287-2125
Internet:

Grants Small Business Development Center
New Mexico State University
709 E. Roosevelt
Grants, NM 87020

CONTACT PERSON(S):
Clemente Sanchez, Director

TYPE OF ORGANIZATION:
Business, education, and consulting

AREAS SERVED:
Catron County, Cibola County, McKinley County

GROUPS SERVED:
Any Businesses Group or individual

ORGANIZATION DESCRIPTION:
The Small Business Development Center (SBDC) links federal, state and local resources in a network of services to help new and established business owners reach every milestone along the way:

- Writing a business plan
- Designing a marketing plan
- Assembling a loan package or financing plan
- Setting up a bookkeeping system
- Using a computer for business applications
- Analyzing financial statements
- Doing business with the government
- Entering global markets

Los Alamos Small Business Development Center

Telephone: (505) 662-0001

E-mail: sbdc@losalamos.org

Fax: (505) 662-0099

Internet:

Los Alamos Small Business Development Center
University of New Mexico
190 Central Park Square
Los Alamos, NM 87544

CONTACT PERSON(S):

Kevin Holsapple, Co-Director
Pat Boyer, Co-Director

TYPE OF ORGANIZATION:

Education

AREAS SERVED:

Jemez Valley, Los Alamos County

GROUPS SERVED:

Any small businesses or potential entrepreneurs in our service area

ORGANIZATION DESCRIPTION:

The Small Business Development Center (SBDC) links federal, state and local resources in a network of services to help new and established business owners reach every milestone along the way:

- Writing a business plan
- Designing a marketing plan
- Assembling a loan package or financing plan
- Setting up a bookkeeping system
- Using a computer for business applications
- Analyzing financial statements
- Doing business with the government
- Entering global markets

Luna Community College Small Business Development Center

Telephone: (505) 454-2582
E-mail:

Fax: (505) 454-5326
Internet:

Luna Community College
Small Business Development Center
P.O. Box 1510
Las Vegas, NM 87701

CONTACT PERSON(S):

Don Bustos, Director
Melissa Gold, Business Specialist

TYPE OF ORGANIZATION:

Education, State Government, Federal Government

AREAS SERVED:

Colfax County, Guadalupe County, Mora County, San Miguel County

GROUPS SERVED:

Businesses

ORGANIZATION DESCRIPTION:

Luna Community College Small Business Development Center is a member of the New Mexico Small Business Development Center, a network of 18 business assistance providers located at community colleges throughout New Mexico. The mission of the NMSBDC is to facilitate entrepreneurial education and business assistance activities within the two-year post-secondary institutions; to promote community based business development; and, to foster cooperative relationships with other business assistance providers statewide.

Mesalands Community College Small Business Development Center

Telephone: (505) 461-4413 ext. 140
E-mail: barbarah@mesalands.edu

Fax: (505) 461-4318
Internet: www.mesalands.edu

Mesalands Community College
Small Business Development Center
911 S. 10th Street
Tucumcari, NM 88401

CONTACT PERSON(S):
Barbara Hicklin, Secretary

TYPE OF ORGANIZATION:
Education, Non-profit

AREAS SERVED:
Quay, Harding and Union Counties

GROUPS SERVED:
Business

ORGANIZATION DESCRIPTION:
The Small Business Development Center (SBDC) links federal, state and local resources in a network of services to help new and established business owners reach every milestone along the way:

- Writing a business plan
- Designing a business plan
- Assembling a loan package or financing plan
- Setting up a bookkeeping system
- Using a computer for business application
- Analyzing financial statements
- Doing business with the government
- Entering global markets

New Mexico Junior College Small Business Development Center

Telephone: (505) 392-5614

E-mail: sbdc@nmjc.edu

Fax: (505) 492-1493

Internet: www.nmjc.edu/sbdc
www.nmsbdc.org/hobbs

New Mexico Junior College Small Business Development Center
5317 N. Lovington Highway
Hobbs, NM 88240

CONTACT PERSON(S):

Gloria D. Muñoz, Director

TYPE OF ORGANIZATION:

Education, State Government, Federal Government

AREAS SERVED:

Hobbs, Lovington, Eunice, Jal, Tatum, NM (Lea County)
Denver City, Seminole, Seagraves, Plains, TX

GROUPS SERVED:

Small businesses, entrepreneurs, inventors or anyone interested in starting or expanding their business

ORGANIZATION DESCRIPTION:

- Creation and retention of jobs
- Increase sales revenue
- Investment of new capital
- Longevity of small business

Northern New Mexico Community College Small Business Development Center

Telephone: (505) 747-2237
E-mail: icarrillo@nmcc.edu

Fax: (505) 747-2234
Internet: www.nmsbdc.org/espanola/index.html

Northern New Mexico Community College SMDC
921 Paseo de Oñate
Española, NM 87532

CONTACT PERSON(S):
Ida Carrillo, Assistant Director

TYPE OF ORGANIZATION:

The NNMCC SBDC is located in the beautiful Espanola Valley. We are one of 18 SBDCs in the State of NM whose mission is to provide quality direct assistance, entrepreneurial education, and resource links for potential and existing small businesses to strengthen the economy of NM. Our services are confidential and paid for by the NNMCC, State of NM and the U.S. Small Business Administration

AREAS SERVED:
Rio Arriba County, Taos County

GROUPS SERVED:
Any business group

ORGANIZATION DESCRIPTION:

The Small Business Development Center (SBDC) is committed to providing quality direct assistance, entrepreneurial education, and resource links for potential and existing small businesses to strengthen the economy of Rio Arriba and Taos Counties.

Personalized & Trusted Source

*One – on - one assistance
Business Workshops/Seminars
NMSBDC Network 18 Centers Statewide
Association of Small Business Development Centers (Nationwide)
Highly trained professionals*

- *Business Plan Development & Business Start-up issues*
- *Business Management & Business Financing*
- *Loan Packages & Cash Flow Analysis*
- *Resource Linkages & Market Research*
- *Accounting & Bookkeeping*
- *Marketing Plan Development & Advertising (Print & Broadcast)*
- *Graphic Design & Layout*
- *Promotional Portfolio*
- *Public Relations & Publicity*
- *Creative Copy Writing*

Roswell Small Business Development Center

Telephone: (505) 624-7133

E-mail: eugene.simmons@roswell.enmu.edu

Fax: 505-624-7132

Internet: www.nmsbdc.org

Roswell Small Business Development Center
Eastern New Mexico University
20 W. Mathis
P.O. Box 6000
Roswell, NM 88202-6000

CONTACT PERSON(S):

Eugene D. Simmons

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Chaves County, Lincoln County

GROUPS SERVED:

Individual business owners or persons seeking to become business owners

ORGANIZATION DESCRIPTION:

The Small Business Development Center (SBDC) links federal, state and local resources in a network of services to help new and established business owners reach every milestone along the way:

- Writing a business plan
- Designing a marketing plan
- Assembling a loan package or financing plan
- Setting up a bookkeeping system
- Using a computer for business applications
- Analyzing financial statements
- Doing business with the government
- Entering global markets

San Juan College Small Business Development Center

Telephone: (505) 566-3528

E-mail: armstrongl@sjc.cc.nm.us

Fax: (505) 566-3698

Internet:

San Juan College
Small Business Development Center
5101 College Boulevard
Farmington, NM 87402-4709

CONTACT PERSON(S):

Larry Armstrong, Director

TYPE OF ORGANIZATION:

Education

AREAS SERVED:

San Juan County

GROUPS SERVED:

Any business organization

ORGANIZATION DESCRIPTION:

The Small Business Development Center (SBDC) links federal, state and local resources in a network of services to help new and established business owners reach every milestone along the way:

- Writing a business plan
- Designing a marketing plan
- Assembling a loan package or financing plan
- Setting up a bookkeeping system
- Using a computer for business applications
- Analyzing financial statements
- Doing business with the government
- Entering global markets
- Recruiting new businesses
- Retention and expansion of existing businesses

Santa Fe Community College Small Business Development Center

Telephone: (505) 428-1343

E-mail: sbdc@santa-fe.cc.nm.us

Fax: (505) 428-1469

Internet: www.nmsbdc.org

Santa Fe Community College
Small Business Development Center
6401 Richards Avenue
Santa Fe, NM 87505

CONTACT PERSON(S):

Michael Mykris, Director
Steve Stephenson, Marketing & Training Coordinator
Greg Dye, Business Advisor
Grace Herrera, Administrative Secretary

TYPE OF ORGANIZATION:

Education, Non-profit

AREAS SERVED:

Santa Fe County, Torrance County

GROUPS SERVED:

Small businesses from concept to existing

ORGANIZATION DESCRIPTION:

The Small Business Development Center (SBDC) links federal, state, and local resources in a network of services to help new and established business owners reach every milestone along the way:

- Writing a business plan
- Designing a marketing plan
- Assembling a loan package or financing plan
- Setting up a bookkeeping system
- Using a computer for business applications
- Analyzing financial statements
- Doing business with the government
- Entering global markets

Small Business Development Center/Alamogordo

Telephone: (505) 434-5272

E-mail: dharp@nmsua.nmsu.edu

Fax: (505) 434-1432

Internet: www.alamosbdc.org

Small Business Development Center/Alamogordo
NMSU at Alamogordo
2230 Lawrence Boulevard
Alamogordo, NM 88310

CONTACT PERSON(S):

G. Dwight Harp, Director
Elizabeth Williams, Programs Coordinator
Kathleen Hodgkinson, Operations Manager

TYPE OF ORGANIZATION:

Education, Business Development

AREAS SERVED:

Otero County to include the mountain communities, Holloman AFB, Mescalero Apache Reservation, White Sands Missile Range

GROUPS SERVED:

Potential and established small businesses

ORGANIZATION DESCRIPTION:

The Small Business Development Center helps small business owners solve problems and plan for the future and assists prospective entrepreneurs by preparing them to address issues and problems that may be encountered in any business venture.

The Center wants to increase the awareness of entrepreneurship as a career alternative, provide educational programs and support services for prospective and established entrepreneurs. The ultimate goals are to increase employment through the creation of new jobs and to decrease the rate of small business failure. This is accomplished through the services provided by the SBDC: free, confidential, one-on-one business counseling, training programs, and resource referral contacts.

Small Business Development Center/Carlsbad

Telephone: (505) 887-6562

E-mail: cdodsdbc@carlsbadnm.com

Fax: (505) 885-0818

Internet: www.caverns.com/~cdodsdbc

Small Business Development Center - Carlsbad
221 South Canyon Street
Carlsbad, NM 88220

CONTACT PERSON(S):

Larry Coalson, Director

TYPE OF ORGANIZATION:

501c6

AREAS SERVED:

Eddy County

SERVED:

Small business, economic development and other assistance providers

ORGANIZATION DESCRIPTION:

The Small Business Development Center (SBDC) links federal, state and local resources in a network of services to help new and established business owners reach every milestone along the way:

- Writing a business plan
- Designing a marketing plan
- Assembling a loan package or financing plan
- Setting up a bookkeeping system
- Using a computer for business applications
- Analyzing financial statements
- Doing business with the government
- Entering global markets
- Project management training

Small Business Development Center for Southwest New Mexico

Telephone: (505) 538-6320

Fax: (505) 538-6341

E-mail: mtarazoff@silvercity-business.com

Internet:

Small Business Development Center for Southwest New Mexico
P.O. Box 2672
Silver City, NM 88062

CONTACT PERSON(S):

Mary T. Vigil-Tarazoff, Assistant Director

TYPE OF ORGANIZATION:

Education, State Government

AREAS SERVED:

Catron County, Grant County, Hidalgo County, Luna County

GROUPS SERVED:

Business, non-profits

ORGANIZATION DESCRIPTION:

- Create jobs by retaining and expanding existing businesses
- Business start-ups
- Educating & training seminars and conferences

South Valley Small Business Development Center

Telephone: (505) 248-0132
E-mail: svsbdc@abq.com

Fax: (505) 248-0127
Internet:

South Valley Small Business Development Center
700 Fourth Street, SW
Suite A
Albuquerque, NM 87102

CONTACT PERSON(S):

Steven Becerra, Director
Tobias Montoya, Business Specialist
Solomon Madrid, Business Specialist
Rosa Hermosillo, Administrative Support Specialist
Liliana Ramirez, Secretary/Receptionist

TYPE OF ORGANIZATION:

Non-profit

AREAS SERVED:

Bernalillo County, Albuquerque

GROUPS SERVED:

Businesses from start-up to existing, individual, non-profits, Spanish speaking

ORGANIZATION DESCRIPTION:

Working on specific economic development projects with individual businesses, merchant associations, and chamber of commerce.

UNM/Gallup SBDC

Telephone: (505) 722-2220

E-mail: sbdc@gallup.unm.edu

Fax: (505) 863-6006

Internet: www.nmsbdc.org/gallup

UNM-Gallup SBDC
200 College Drive
Gallup, NM 87301

CONTACT PERSON(S):

Elsie F. Sanchez, Director
esanchez@cia-g.com

TYPE OF ORGANIZATION:

Education

AREAS SERVED:

City of Gallup, McKinley County

GROUPS SERVED:

Entrepreneurs, new and established business owners

ORGANIZATION DESCRIPTION:

Mission: To strengthen the economy of Gallup and McKinley County by providing direct assistance, entrepreneurial education, and resource linkages to facilitate the retention and expansion of existing small businesses and creation of new businesses.

Valencia Small Business Development Center

Telephone: (505) 925-8980
E-mail: robscott@unm.edu

Fax: (505) 925-8981
Internet: www.unm.edu/~vcsbdc/

Valencia Small Business Development Center
University of New Mexico-Valencia Campus
280 La Entrada
Los Lunas, NM 87031

CONTACT PERSON(S):
Roberta Scott, Director

TYPE OF ORGANIZATION:
Education

AREAS SERVED:
Socorro County, Torrance County, Valencia County

GROUPS SERVED:
Any small businesses or potential entrepreneurs in our service area

ORGANIZATION DESCRIPTION:
The Small Business Development Center (SBDC) links federal, state and local resources in a network of services to help new and established business owners reach every milestone along the way:

- Writing a business plan
- Designing a marketing plan
- Assembling a loan package or financing plan
- Setting up a bookkeeping system
- Using a computer for business applications
- Analyzing financial statements
- Doing business with the government
- Entering global markets

State Government

New Mexico Economic Development Department

Telephone: (800) 374-3061

E-mail: info@gonm.biz

Fax: (505) 827-0328

Internet: www.goNM.biz

New Mexico Economic Development Department
Joseph Montoya Building
1100 St. Francis Dr.
Santa Fe, NM 87505

CONTACT PERSON(S):

Rorie Hanrahan, Communications Director
Rick Homans, Secretary
Debbie Fleischaker, Deputy Secretary
Mike Orshan, Office of Science and Technology
Peter Mitchell, Space Commercialization
Kathy Keith, Economic Division
Frank O'Mahony, Marketing
Lisa Strout, Film Office
Rudy Garcia, Office of Mexican Affairs

TYPE OF ORGANIZATION:

State Government

AREAS SERVED:

All New Mexico

GROUPS SERVED:

All Communities

ORGANIZATION DESCRIPTION:

EDD, through the Economic Development Partnership, is responsible for recruiting and relocating businesses to the state. Additionally, the department manages a portfolio of incentives including the Job Training Incentive Program, for business expanding within the state. Regional representatives work closely with communities on projects that expand the communities' business infrastructure.

New Mexico Economic Development Commission

Telephone: (505) 827-0300
E-mail:

Fax: (505) 827-0238
Internet:

New Mexico Economic Development Commission
P.O. Box 20003
Santa Fe, NM 87504

CONTACT PERSON(S):

Debbie Fleishaker

TYPE OF ORGANIZATION:

State Government, politically appointed

AREAS SERVED:

Statewide

GROUPS SERVED:

All economic development groups

ORGANIZATION DESCRIPTION:

The Economic Development Commission is responsible for the annual approval and update of the state's five-year economic development plan. The Commission provides policy and program guidance to the Economic Development Department; and advises and promotes the Economic Development Department on matters relating to technology, new-business development, technology commercialization projects, as well as most economic, community and rural development programs.

New Mexico Economic Development Partnership

Telephone: (505) 338-1117

E-mail: info@nmpartnership.com

Fax: (505) 247-8500

Internet: www.nmpartnership.com

New Mexico Economic Development Partnership
851 University Blvd, S.E., Ste. 200
Albuquerque, NM 87106

CONTACT PERSON(S):

Jim Colson, President and CEO
Mike Michalsky, Vice President, Business Development
Hilma Chynoweth, Business Dev. Director
Davin Lopez, Business Development Manager
Art Peralez, Business Development Manager

TYPE OF ORGANIZATION:

Non-profit, private sector

AREAS SERVED:

Statewide

GROUPS SERVED:

Our organization serves all economic development groups in the state seeking to recruit new jobs in their communities.

ORGANIZATION DESCRIPTION:

We expect the New Mexico Partnership to raise the bar in terms of when and how information is provided to interested parties. We are working towards being able to have a response turn-around time of two hours from the moment we receive an inquiry. In order to do this we are working toward having all necessary information available in an electronic format.

In conjunction with that, our aim is to create customized websites for easy prospect to access the information requested in an even more timely and efficient manner. This would also be a vehicle for economic development professionals statewide to track those projects they have responded to be providing them with status updates and have feedback for their own constituents and boards. More specifically, the Partnership has the following quantifiable goals through the end of June 2004:

Generate 500 leads, 200 prospects, 20 site visits, 7 locates, and 700 jobs (40% of which will locate in rural communities).

New Mexico Film Office

Telephone: (505) 827-9810
E-mail: film@nmfilm.com

Fax: (505) 827-9799
Internet: www.nmfilm.com

New Mexico Film Office
1100 South St. Francis Drive
Santa Fe, NM 87505

CONTACT PERSON(S):

Lisa Strout, Director

TYPE OF ORGANIZATION:

State Government

AREAS SERVED:

Statewide

GROUPS SERVED:

Production professionals from motion picture, commercial and multimedia industries from state, national and international markets. Statewide customers include New Mexico's production industry, community and tribal liaisons.

ORGANIZATION DESCRIPTION:

This division of the Economic Development Department seeks prospects in commercial, multimedia and motion picture production industries and provides extensive on-location assistance. The Film Office conducts research to locate appropriate resources for projects, updates on extensive location photo database, creates promotional material, and has a comprehensive web site. It also develops and promotes specific incentives with other state agencies and private industry.

New Mexico MainStreet

Telephone: (505) 827-0168

E-mail: rich.williams@edd.state.nm.us

Fax: (505) 827-0407

Internet: www.newmexicodevelopment.com

New Mexico MainStreet
P.O. Box 20003
Santa Fe, NM 87504

CONTACT PERSON(S):

Rich Williams, Director

TYPE OF ORGANIZATION:

State Government

AREAS SERVED:

Statewide

GROUPS SERVED:

MainStreet organizations, Community economic development organizations

ORGANIZATION DESCRIPTION:

The goal of the New Mexico MainStreet program is to organize communities for grass roots economic development and to improve the quality of business environments in traditional commercial districts. This historic preservation based program uses a four point strategic approach to develop identity and retain healthy and attractive “downtown” or central business districts. The program emphasizes building community capacity through education and training and improving physical conditions. A locally organized MainStreet program serves as an important catalyst in community development, as the skills and information obtained through the MainStreet program are broadcast to a wide range of development issues in the community.

- Provide a base to build on in order to enhance the overall economic climate of a community by creating, maintaining and providing the goals and services needed to attract new industry and stop leakage
- Increase community involvement and awareness
- Develop support and expand local opportunities

New Mexico Procurement Assistance Program

Telephone: (505) 827-0425
E-mail:

Fax: (505) 827-0499
Internet:

New Mexico Procurement Assistance Program
P.O. Drawer 26110
Santa Fe, NM 87502-0110

CONTACT PERSON(S):
Caroline Romero, Administrator II

TYPE OF ORGANIZATION:
State Government

AREAS SERVED:
Statewide

GROUPS SERVED:
Any established business with a product or service that is purchased by the government.

ORGANIZATION DESCRIPTION:
The program influences economic development by helping businesses compete for government contracts, thus helping businesses to grow, create or retain jobs, and keep those government procurement dollars in the state.
Goals:

- To insure more New Mexico businesses compete for public sector contracts
- To insure more public sector contracts are awarded to New Mexico businesses
- To insure public procurement dollars remain and are recycled back into New Mexico's economy

New Mexico State Land Office/Community Development Partnership Program

Telephone: (505) 827-5700

E-mail: rroybal@slo.state.nm.us

Fax: (505) 827-5766

Internet:

New Mexico State Land Office
Community Development Partnership Program
310 Old Santa Fe Trail
Santa Fe, NM 87501

CONTACT PERSON(S):

Roger Roybal

TYPE OF ORGANIZATION:

State Government

AREAS SERVED:

Statewide

GROUPS SERVED:

Rural communities

ORGANIZATION DESCRIPTION:

Promote commercial leasing of state-owned land.

New Mexico Tourism Commission

Telephone: (505) 827-7418
E-mail:

Fax: (505) 827-7402
Internet:

New Mexico Tourism Commission
491 Old Santa Fe Trail
Santa Fe, NM 87503

CONTACT PERSON(S):

Imelda Rodriguez

TYPE OF ORGANIZATION:

State Government

AREAS SERVED:

Statewide

GROUPS SERVED:

All tourism related groups.

ORGANIZATION DESCRIPTION:

The New Mexico Tourism Commission is responsible for the annual approval and update of the state's five-year tourism plan. The Commission also provides policy and program guidance to the Department of Tourism.

State of New Mexico Economic Development Department Office of Science and Technology

Telephone: (505) 827-1632

Fax: (505) 827-0588

E-mail:

Internet: www.NewMexicoDevelopment.com

State of New Mexico Economic Development Department
Office of Science and Technology
P.O. Box 20003
Santa Fe, NM 87504

CONTACT PERSON(S):

Michael Orshan, Director

TYPE OF ORGANIZATION:

State Government

AREAS SERVED:

Statewide

GROUPS SERVED:

High technology businesses and entrepreneurs

ORGANIZATION DESCRIPTION:

Is the forerunner in New Mexico's effort to become "The Technology State." Fostering partnerships of government, industry, laboratories, and universities in technology development, we are actively involved in the following programs: *Technology Assets Program (TAP)* is an all-volunteer coalition of business, university and government professionals dedicated to helping New Mexico's high-technology entrepreneurs and businesses succeed. Mentoring includes market research, strategic planning, technology evaluation, business case assessment, business formation and expansion issues, and business plan assessment, and assistance in technology transfer. *New Mexico 9000*. Increasing the competitiveness of New Mexico's manufacturers through the international standard for quality. Provides technical assistance to small and medium size manufacturers in New Mexico in achieving compliance/registration. Is a collaboration of Los Alamos National Laboratory, Sandia National Laboratories, Honeywell Federal Manufacturing, Technologies of Kansas City, Missouri and the State of New Mexico Economic Development Department. *New Mexico Technology Showcase (NMTS)*. The largest event of its kind in New Mexico showcases our vast public and private technology resources. Stimulates technology exchange between the leading technology manufacturers and service providers with the private and public sector communities. *Telecommunications*. Advocating affordable and reliable telecommunications access for New Mexico, the Economic Development Department has developed the Executive's policy position that establishes guiding principles and technical standards for New Mexico's telecommunications infrastructure. *e-PortNM*. New Mexico's Electronic Port of Entry. Electronic access to business licensing, permitting and services you may need to do business in New Mexico.

Tribal Government

Acoma Pueblo

Telephone: (505) 522-6604
E-mail:

Fax: (505) 522-6600
Internet:

Acoma Pueblo
Office of Tribal Planning
P.O. Box 447
Acoma, NM 87304

CONTACT PERSON(S):
Bernadine Garcia, Tribal Planner

TYPE OF ORGANIZATION:
Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Cochiti Pueblo

Telephone: (505) 465-2245
E-mail:

Fax:
Internet:

Cochiti Pueblo
P.O. Box 70
Cochiti, NM 87072

CONTACT PERSON(S):
Richard Pecos, Tribal Administrator

TYPE OF ORGANIZATION:
Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Isleta Pueblo

Telephone: (505) 869-3111
E-mail:

Fax: (505) 869-4236
Internet:

Isleta Pueblo
P.O. Box 1270
Isleta, NM 87022

CONTACT PERSON(S):
Phillip Tsosie, Tribal Planner
Doug Layman

TYPE OF ORGANIZATION:
Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Jicarilla Apache Tribe

Telephone: (505) 759-3403
E-mail:

Fax: (505) 759-3145
Internet:

Jicarilla Apache Tribe
P.O. Box 507
Dulce, NM 87528

CONTACT PERSON(S):

Ty Vicenti, Tribal Planner

TYPE OF ORGANIZATION:

Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Mescalero Apache Tribe

Telephone: (505) 671-4494
E-mail:

Fax: (505) 671-9191
Internet:

Mescalero Apache Tribe
P.O. Box 227
Mescalero, NM 88340

CONTACT PERSON(S):
Godfrey Enjady, General Manager, Mescalero Apache Utilities

TYPE OF ORGANIZATION:
Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Nambe Pueblo Development Corporation

Telephone: (505) 455-0458

E-mail: npdc@cybermesa.com

Fax: (505) 455-0581

Internet:

Nambe Pueblo Development Corporation
33B Arroyo Cuyamungue
Santa Fe, NM 87506

CONTACT PERSON(S):

Herbert Yates, CEO
Leonard Garduno, Admin. Officer
Clyde Sanchez, Accountant

TYPE OF ORGANIZATION:

Economic Development

AREAS SERVED:

New Mexico - Statewide

GROUPS SERVED:

- Petroleum companies
- Construction companies
- Landfill and recycle companies
- Bottled water
- Mobile home park

ORGANIZATION DESCRIPTION:

Industrial Park, Residential Park

Navajo Nation

Telephone: (505) 863-6414
(928) 871-6504

E-mail: srbp@cia-g.com

Fax: (505) 863-6401

Internet: www.navajoadvantage.com

Navajo Nation
Project Development Department
P.O. Box 663
Window Rock, AZ 86515

CONTACT PERSON(S):

Sharlene Begay-Platero, Industrial Development Representative

TYPE OF ORGANIZATION:

Tribal Government

AREAS SERVED:

Navajo Reservation

GROUPS SERVED:

Businesses who wish to locate to the Navajo Nation.

ORGANIZATION DESCRIPTION:

The overall responsibilities of the Project Development Department are to promote and develop major business, industrial, and tourism development projects on or near the Navajo Reservation, to promote incentives for a strong business environment, and to create employment and business opportunities. The Project Development staff provides guidance throughout the business site leasing process.

Navajo Nation Regional Business Development Office

Telephone: (505) 863-6400
(928) 871-6504
E-mail: eastrbdo@cia-g.com

Fax: (505) 863-6401
Internet:

Navajo Nation Regional Business Development Office
P.O. Box 250
Church Rock, NM 87311

CONTACT PERSON(S):

Albert Lee, Program Manager
John Largo, Sr. Economic Development Specialist

TYPE OF ORGANIZATION:

Tribal Government

AREAS SERVED:

Eastern Navajo Agency of the Navajo Reservation

GROUPS SERVED:

Small businesses on the Navajo Reservation and members of the Navajo Nation who wish to start a new business

ORGANIZATION DESCRIPTION:

The Eastern RBDO is a function of the Division of ECON Development. The office provides Navajo individuals and organizations with technical assistance in developing business plans, feasibility studies, financing, planning, loan & grant packaging, business site lease processing and Navajo Business Preference Certification.

Picuris Pueblo

Telephone: (505) 587-2519
E-mail:

Fax: (505) 587-1071
Internet:

Picuris Pueblo
P.O. Box 127
Peñasco, NM 87553

CONTACT PERSON(S):

Herman Agoyo, Director, Social & Cultural Development Program

TYPE OF ORGANIZATION:

Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Pojoaque Pueblo

Telephone: (505) 455-3901
E-mail:

Fax: (505) 455-0127
Internet:

Pojoaque Pueblo
Route 11, Box 21- B
Santa Fe, NM 87501

CONTACT PERSON(S):

John Mihelcic, CEO
Brent Lack, Consultant

TYPE OF ORGANIZATION:

Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Pueblo of Jemez/Jemez Community Dev. Corp.

Telephone: (505) 834-7235

E-mail:

Fax: (505) 834-2221

Internet: www.jemezpueblo.org

Pueblo of Jemez/Jemez Community Development Corporation
P.O. Box 100
Jemez Pueblo, NM 87024

CONTACT PERSON(S):

Timothy Armijo, Economic Development Director

TYPE OF ORGANIZATION:

Tribal government and Corporation

AREAS SERVED:

Jemez Pueblo, Sandoval County, Region-North-Central New Mexico

GROUPS SERVED:

- In-state and out-of-state tourists and visitors
- U.S. Forest Service, Bureau of Land Management, Forest-based tribal governments
- Community members of Jemez Pueblo and surrounding communities

ORGANIZATION DESCRIPTION:

Further development of Red Rocks Commercial Development area would impact all of Sandoval County.

Pueblo of San Ildefonso

Telephone: (505) 455-2273
E-mail:

Fax: (505) 455-7351
Internet:

Pueblo of San Ildefonso
Route 5, Box 315-A
Santa Fe, NM 87506

CONTACT PERSON(S):

John Gonzales, Governor
Irene Tsepe, Tribal Administrator

TYPE OF ORGANIZATION:

Tribal Government

AREAS SERVED:

San Ildefonso Pueblo

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Safety and well-being of the people of San Ildefonso

Pueblo of Sandia

Telephone: (505) 867-3317

E-mail:

Fax: (505) 867-9235

Internet: www.sandiapueblo.nsn.us

Pueblo of Sandia
Box 6008
Bernalillo, NM 87004

CONTACT PERSON(S):

Stewart Paisano, Governor
Frank Chaves, Director of Economic Development

TYPE OF ORGANIZATION:

Tribal Government

AREAS SERVED:

Albuquerque

GROUPS SERVED:

Members of the Pueblo of Sandia.

ORGANIZATION DESCRIPTION:

Job creation, business development and natural resource development Provision of easements for utilities.
Purchases of goods, services, and providing job opportunities for surrounding communities.

Goals:

- To improve the quality of life (individually and collectively) for membership.
- To remain sensitive to tribal customs, traditions, values and other human and environmental considerations.
- To improve the capacities and longevity of the tribe's human and natural resources through positive pro-active measures.

Ramah Navajo Chapter

Telephone: (505) 775-7100
E-mail:

Fax: (505) 775-7103
Internet:

Ramah Navajo Chapter
Route 2, Box 13
Ramah, NM 87321

CONTACT PERSON(S):

Henry Chee Dodge, Economic Development Specialist

TYPE OF ORGANIZATION:

Tribal Government (subdivision of the Navajo Nation)

AREAS SERVED:

Ramah Navajo Indian Reservation, Mt. View, Pine Hill

GROUPS SERVED:

Ramah Navajos

ORGANIZATION DESCRIPTION:

Law enforcement/detention services, community development, economic development, natural resources and facilities management. We pursue economic development opportunities by evaluating opportunities and pursuing them through tribal enterprises or through counseling tribal members to operate these businesses.

San Felipe Pueblo

Telephone: (505) 867-3381
E-mail:

Fax: (505) 867-3383
Internet:

San Felipe Pueblo
P.O. Box 4339
San Felipe Pueblo, NM 87001

CONTACT PERSON(S):
Doris Sandoval, Tribal Officer

TYPE OF ORGANIZATION:
Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Santa Ana Pueblo

Telephone: (505) 771-6713

E-mail: ntsosie@santaana.org

Fax: (505) 7710392

Internet: www.santaana.org

Santa Ana Pueblo
02 Dove Road
Santa Ana Pueblo, NM 87004

CONTACT PERSON(S):

Nathan W. Tsosie, Business Specialist

TYPE OF ORGANIZATION:

Tribal Government

AREAS SERVED:

Santa Ana Pueblo

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Santo Domingo Pueblo

Telephone: (505) 465-2838
E-mail:

Fax: (505) 465-2625
Internet:

Santo Domingo Pueblo
P.O. Box 159
Santo Domingo, NM 87052

CONTACT PERSON(S):
Anthony Moya, Economic Development Coordinator

TYPE OF ORGANIZATION:
Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Tesuque Pueblo

Telephone: (505) 983-2667
E-mail:

Fax:
Internet:

Tesuque Pueblo
Route 5, Box 360-T
Santa Fe, NM 87501

CONTACT PERSON(S):
Patrick Frenier, Economic Development Specialist

TYPE OF ORGANIZATION:
Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Zia Pueblo

Telephone: (505) 867-3304
E-mail: puebloofzia@msn.com

Fax: (505) 867-3308
Internet:

Zia Pueblo
135 Capitol Square Drive
Zia Pueblo, NM 87053

CONTACT PERSON(S):
Peter Pino, Tribal Administrator
Ken Lucero, Assistant Tribal Administrator

TYPE OF ORGANIZATION:
Tribal Government

AREAS SERVED:

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Universities

Bureau of Business & Economic Research (BBER)

Telephone: (505) 277-2216

E-mail: lreynis@unm.edu

Fax: (505) 277-7066

Internet: www.unm.edu/~bber

Bureau of Business and Economic Research
University of New Mexico
1920 Lomas, NE
Albuquerque, NM 87131

CONTACT PERSON(S):

Lee A. Reynis, Director

TYPE OF ORGANIZATION:

Education; Non-profit

AREAS SERVED:

Statewide

GROUPS SERVED:

All levels of government, individual businesses, business associations, economic development organizations, public interest groups, students, researchers, and the general public

ORGANIZATION DESCRIPTION:

We provide economic and demographic information for decision-making. BBER is the major depository of socio-economic data on New Mexico and maintains these data in the Data Bank, our reference library, which is open to the public (505-277-6626).

BBER also runs an economic forecasting service, FOR-UNM, which provides service subscribers with quarterly short-term forecasts and semi-annual long-term forecasts on income and employment and other economic variables for New Mexico, the three metropolitan statistical areas (Albuquerque, Santa Fe, and Las Cruces) and the rest of the state. Highlights of the forecast are published in the quarterly *FOR-UNM Bulletin*, which is available on a subscription basis. BBER works closely with the U.S. Census Bureau, does in-house demographic research, estimates and projections, and has a project to disseminate Census data through a variety of means, including articles in our monthly publication *NM Business Review*, special publications, and on our web site. On a contract basis, BBER will develop economic and demographic estimates and projections for sub-areas of the state, conduct economic and fiscal impact analyses, do research relevant to state and local government finance and public policy issues. BBER also does survey research work.

Center for Economic Development Research & Assistance

Telephone: (505) 646-1434
E-mail:

Fax: (505) 646-7037
Internet:

Center for Economic Development Research & Assistance
NMSU
Box 30001, Dept. 3CR
Las Cruces, NM 88003-0001

CONTACT PERSON(S):

Kevin Boberg, Associate Dean/Director

TYPE OF ORGANIZATION:

Education, Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

Planning districts, economic development organizations, Native American pueblos and reservations in the state

ORGANIZATION DESCRIPTION:

Projects range from searching for support materials for grant applications, to primary research studies, to developing economic development strategies for communities. The following projects represent several types of the Center's activities: export development; industry analysis and recruitment strategy; demographic and marketing research; survey development, analysis, and implementation; design of information systems; management and training workshops; economic profiles; and technology transfer.

The Center produces *Connections*, a quarterly newsletter. Each issue profiles one of New Mexico's economic development organizations and serves to stimulate discussion and coordination of economic development activities in the state. The Center also publishes *the New Mexico Manufacturing Directory* and the *Directory of Grant Support and Technical Assistance for Native American Initiatives*.

Community and Regional Planning Program

Telephone: (505) 277-5050

E-mail: crp@unm.edu

Fax: (505) 277-0076

internet: <http://www.unm.edu/~crp>

Community and Regional Planning Program
University of New Mexico
2414 Central, SE
Albuquerque, NM 87106

CONTACT PERSON(S):

Theodore Jojola, Director

Roger Schluntz, Interim Director, Design and Planning Assistance Center

Teresa Cofdova, Director, Resource Center for Raza Planning

TYPE OF ORGANIZATION:

Education

AREAS SERVED:

Statewide

GROUPS SERVED:

Towns, counties, pueblos, Economic Development Boards, CBOs, CDCs

ORGANIZATION DESCRIPTION:

- Community development
- Educate future planners
- Environmental and natural resource planning
- Land use planning
- Building design
- Strategic economic development
- Leadership training
- Research/publishing
- Training of zoning officials
- Technical assistance to planning bodies
- Master planning/comprehensive planning

Division of Government Research

Telephone: (505) 277-3305
E-mail: dgrint@unm.edu

Fax: (505) 277-6540
Internet: www.unm.edu/~dgrint

Division of Government Research
University of New Mexico
Albuquerque, NM 87131

CONTACT PERSON(S):
James W. Davis, Director

TYPE OF ORGANIZATION:
Education, State government

AREAS SERVED:
Statewide

GROUPS SERVED:
State government agencies

ORGANIZATION DESCRIPTION:
Contract data analysis and GIS services.

Economic Development Project

Telephone: (505) 646-4122
E-mail: rcoppedg@nmsu.edu

Fax: (505) 646-3808
Internet: www.ruraleconomics.nmsu.edu

Economic Development Project
NMSU Cooperative Extension Service
P.O. Box 30003 MSC 3169
Las Cruces, NM 88003-0003

CONTACT PERSON(S):

Bob Coppedge, Economic Development Project Leader

TYPE OF ORGANIZATION:

Education, State Government, Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

All who approach us

ORGANIZATION DESCRIPTION:

Goals:

- Local business, government, and community leaders will improve, develop, conduct or implement economic development and business development programs to revitalize local economic potential.
- Local business will improve business skills for survival and expansion so that they will continue to contribute to revitalizing the local economy.

Actions:

- Offer workshops and assistance in cooperation with others to improve skills of business people and business startups.
- Develop partnerships with other service providers (state, federal and private sector) to carry out goals.
- Conduct educational workshops and offer assistance on conducting economic development programs, in cooperation with the federal, state and local entities.

Extension Economics

Telephone: (505) 646-3215
E-mail: extecon@nmsu.edu

Fax: (505) 646-3522
Internet:

Extension Economics
NMSU Cooperative Extension Service
P.O. Box 30003 - MSC 3AE
Las Cruces, NM 88003-0003

CONTACT PERSON(S):

Octavio Ramirez, Department Head

TYPE OF ORGANIZATION:

Education, Non-profit, County Government, State Government, and Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

General rural and urban population needs with emphasis on agri-business, general business, and industry.

ORGANIZATION DESCRIPTION:

Extension Economic's Mission:

- To enhance New Mexico's rural economic well being
- To assist rural communities in achieving their goals
- To identify organizational goals and opportunities
- To plan for growth and development for both communities and rural business
- To foster international agricultural trade and tourism cooperation

Strategic and Operational Plan:

- Aid businesses in developing goals, objectives, and methods for success
- Provide futuristic planning for community development
- Develop alternate rural business plans

New Mexico Cooperative Extension Service

Telephone: (505) 646-3015

E-mail: adean@nmsu.edu

Fax: (505) 646-5975

Internet: <http://www.cahe.nmsu.edu/>

New Mexico Cooperative Extension Service
New Mexico State University
P.O. Box 30003
Las Cruces, NM 88003-0003

CONTACT PERSON(S):

Paul Gutierrez, Associate Dean and Director

TYPE OF ORGANIZATION:

Education, County Government, State Government, Federal Government

AREAS SERVED:

Statewide

GROUPS SERVED:

Helps the people of New Mexico use research-based information to improve the quality of their lives.

ORGANIZATION DESCRIPTION:

Business retention and expansion programs to help businesses survive and grow. Rural Agricultural Improvement and Public Affairs Project in northern New Mexico have helped individuals improve their quality of life through economic opportunities. Rural Economic Development Through Tourism (REDTT) project provides technical assistance, education and training for tourism development.

Office of the Vice Provost for Research

Telephone: (505) 646-2481
3-mail: vprores@nmsu.edu

Fax: (505) 646-2480
Internet: www.nmsu.edu

Office of the Vice Provost for Research
New Mexico State University
MSC 3RES, P.O. Box 30001
Las Cruces, NM 88003

CONTACT PERSON(S):

Richard Hills

TYPE OF ORGANIZATION:

Education, Non-profit, State Government

AREAS SERVED:

Statewide

GROUPS SERVED:

ORGANIZATION DESCRIPTION:

Rural Economic Development Through Tourism Project (REDTT)

Telephone: (505) 646-8009
E-mail: dorad@nmsu.edu

Fax: (505) 646-8100
Internet: www.nmquest.org

Rural Economic Development Through Tourism Project (REDTT)
New Mexico State University
P.O. Box 30003, MSC 3HRTM
Las Cruces, NM 88003

CONTACT PERSON(S):

Dora Dominguez, Director
Deb Franzoy, Deputy Director
Allison Southworth, Hospitality Trainer

TYPE OF ORGANIZATION:

Education, non-profit, Rural Tourism, Hospitality training

AREAS SERVED:

Catron County, Chaves County, Cibola County, De Baca County, Doña Ana County, Eddy County, Grant County, Guadalupe County, Hidalgo County, Lea County, Lincoln County, Luna County, Otero County, Quay County, Sandoval County, Sierra County, Socorro County

GROUPS SERVED:

Tourism-Chambers, CVBs, NMSU-CES, travel writers, tourism organizations

ORGANIZATION DESCRIPTION:

- Hospitality training
- Employee and travel tours
- Festival development and promotion
- Grant awards
- Tourism industry job creation
- Tourism education
- Workshops

Appendix A: Questionnaire

Directory Information
Economic Development Organizations

Name of Organization _____												
Mailing Address _____												
City/State _____ Zip code _____												
Phone _____ Fax _____ E-Mail _____												
Website _____												
Contact Person(s) name and position _____												
<p>1. What is your organization's type? (Check all that apply)</p> <table style="width: 100%;"><tr><td><input type="checkbox"/> Education</td><td><input type="checkbox"/> 501c1</td><td><input type="checkbox"/> State Government</td></tr><tr><td><input type="checkbox"/> Non-profit</td><td><input type="checkbox"/> 501c3</td><td><input type="checkbox"/> Federal Government</td></tr><tr><td><input type="checkbox"/> Private Sector</td><td><input type="checkbox"/> 501c6</td><td><input type="checkbox"/> Other</td></tr><tr><td><input type="checkbox"/> City Government</td><td><input type="checkbox"/> County Government</td><td></td></tr></table>	<input type="checkbox"/> Education	<input type="checkbox"/> 501c1	<input type="checkbox"/> State Government	<input type="checkbox"/> Non-profit	<input type="checkbox"/> 501c3	<input type="checkbox"/> Federal Government	<input type="checkbox"/> Private Sector	<input type="checkbox"/> 501c6	<input type="checkbox"/> Other	<input type="checkbox"/> City Government	<input type="checkbox"/> County Government	
<input type="checkbox"/> Education	<input type="checkbox"/> 501c1	<input type="checkbox"/> State Government										
<input type="checkbox"/> Non-profit	<input type="checkbox"/> 501c3	<input type="checkbox"/> Federal Government										
<input type="checkbox"/> Private Sector	<input type="checkbox"/> 501c6	<input type="checkbox"/> Other										
<input type="checkbox"/> City Government	<input type="checkbox"/> County Government											
<p>2. What cities, counties, or regions of New Mexico does your organization serve?</p>												
<p>3. Describe the groups your organization serves.</p>												
<p>4. What does your organization do that influences economic development? If your organization has specific goals for economic development, please list them briefly.</p>												

Please return to: **Bob Coppedge**
NMSU Cooperative Extension Service
PO Box 30003
MSC 3169
Las Cruces, NM 88003
Phone: **505-646-4122 Fax: 505-646-3808**

Indexes

AREA SERVED

Alamo Navajo Indian Reservation.....	146
Alamogordo.....	28, 44, 120
Albuquerque.....	29, 56, 77, 83, 94, 113, 121, 152, 166, 192, 218
Algodones.....	58
Alma.....	54
Alto.....	81
Angel Fire.....	23, 31, 49, 87, 95, 112, 144
Anthony.....	146
Anton Chico.....	104
Artesia.....	57, 97
Aztec.....	33, 124, 145
Belen.....	34, 69, 152
Bernalillo.....	14, 58, 73, 94, 105, 137, 143, 144, 154, 156, 166, 177, 192
Bernalillo County.....	73, 94, 105, 137, 143, 154, 156, 166, 177, 192
Bloomfield.....	36, 124, 145
Bosque Farms.....	69, 152
Capitan.....	37
Carlsbad.....	38, 97, 98, 190
Carrizozo.....	39
Catron County.....	135, 148, 154, 180, 191, 234
Chama.....	144
Chaves County.....	79, 80, 99, 147, 154, 174, 186, 234
Cibola County.....	55, 100, 137, 145, 154, 180, 234
Cimarron.....	144
Cloudcroft.....	44, 120
Clovis.....	45, 97, 167
Colfax County.....	31, 75, 86, 134, 144, 155, 182
Columbus.....	46, 48
Corrales.....	24
Costilla.....	87
Cuba.....	25, 101, 144
Curry County.....	45, 136, 142, 155, 167, 174, 178
De Baca County.....	47, 136, 142, 154, 178, 234
Deming.....	48
Dexter.....	79, 80, 99
Doña Ana County.....	179
Eagle Nest.....	49, 112, 144
Eastern Bernalillo County.....	73
Eastern New Mexico.....	97
Eddy County.....	38, 98, 147, 154, 174, 190, 234
Edgewood.....	144
El Paso, Texas.....	169
Elephant Butte.....	125, 146
Enchanted Circle.....	31, 49, 76
Española.....	50
Eunice.....	51, 107, 184

Farmington	52, 124, 145
Fort Sumner.....	47, 83
Gallup	15, 53, 145, 193
Glenwood	54
Grant County.....	84, 126, 135, 148, 154, 191, 234
Grants	55, 100, 145
Guadalupe County.....	104, 136, 142, 154, 182, 234
Hagerman	79, 80, 99
Harding.....	136, 142, 155, 183
Harding County.....	136, 142, 155
Hatch	60, 146
Hidalgo County	67, 135, 148, 154, 191, 234
Hobbs.....	70, 97, 103, 184
Holloman	120, 189
International.....	35, 129
Jal.....	19, 62, 184
Jal County.....	19
Jemez Pueblo.....	216
Jemez Springs.....	68, 144
Jemez Valley	181
Lake Arthur.....	79, 80, 99
Las Cruces.....	59, 63, 111, 146
Las Vegas.....	16, 64, 65, 83, 144
Lea County.....	51, 61, 62, 70, 88, 103, 147, 154, 174, 184, 234
Lincoln County.....	37, 139, 147, 154, 186, 234
Logan.....	66
Lordsburg	17, 67
Los Alamos	68, 109, 144, 151, 155, 181
Los Alamos County	109, 144, 151, 155, 181
Los Lunas.....	69, 152
Lovington	70, 97, 184
Luna County.....	46, 48, 102, 135, 148, 154, 191, 234
Magdalena	26, 71, 146
Maxwell.....	144
McKinley County.....	15, 53, 101, 137, 145, 155, 180, 193
Mescalero Apache Reservation.....	189
Mesilla	146
Milan	100, 145
Mogollon	54
Mora	64, 134, 144, 155, 182
Mora County	64, 134, 144, 155, 182
Moreno Valley	49, 87
Moriarty.....	73
Mountainair	74
Mt. View	219
National	129
Navajo Indian Reservation.....	124, 146, 219
Navajo Reservation	213
Navajo Reservations.....	212
New Mexico.....	211

Northeastern New Mexico	41
Northern New Mexico	31, 42, 49, 68, 108
Northern Pueblos	144
Northwestern New Mexico	33, 55
Otero County	28, 44, 120, 139, 154, 189, 234
Pecos	144
Penasco	87
Pine Hill	219
Placitas	58
Pleasanton	54
Pojoaque	68
Portales	78, 97
Pueblos	144
Quay	18, 66, 90, 136, 142, 155, 174, 183, 234
Quay County	18, 66, 90, 136, 142, 155, 174, 234
Questa	87, 144
Ramah	145, 219
Ramah Navajo Indian Reservation	219
Raton	75, 144
Red River	22, 49, 76, 87, 144
Rio Arriba County	101, 108, 109, 144, 155, 185
Rio Rancho	21, 77, 94, 121
Rio San Jose	145
Roosevelt County	78, 136, 142, 155, 171, 174, 178
Roswell	79, 80, 97, 99
Roswell-Chaves County	20
Ruidoso	44, 81
Ruidoso Downs	81
San Antonio	146
San Ildefonso Pueblo	217
San Juan County	33, 36, 52, 124, 137, 145, 155, 187
San Miguel County	16, 64, 65, 134, 144, 155, 182
San Ysidro	144
Sandia	58
Sandoval County	21, 77, 94, 101, 109, 121, 137, 143, 144, 155, 156, 166, 177, 234
Santa Ana Pueblo	58, 221
Santa Fe	73, 82, 83, 109, 137, 144, 155, 156, 188
Santa Fe County	42, 73, 82, 109, 137, 144, 155, 156, 188
Santa Rosa	83, 104
Shiprock	124
Sierra County	89, 125, 138, 146, 154, 179, 234
Socorro	26, 71, 85, 138, 146, 154, 194, 234
Socorro County	26, 71, 85, 138, 146, 154, 194, 234
Southeastern New Mexico	61
Southern Colorado	40, 108
Southern Pueblos	144
Southwestern New Mexico	46
Springer	144
Statewide	29, 30, 35, 96, 106, 113, 114, 115, 116, 117, 118, 119, 122, 127, 129, 130, 131, 157, 158, 159, 160, 161, 162, 163, 164, 168, 169, 170, 176, 196, 197, 198, 199, 200, 201, 202, 203, 204, 226, 227, 228, 229, 230,

231, 232, 233	
Sumner Lake	47
Sunland Park	146
Taos	76, 87, 144, 155, 185
Taos County	87, 144, 155, 185
Tatum.....	88, 184
Torrance County.....	73, 123, 137, 143, 156, 188, 194
Truth or Consequences	125, 146
Tucumcari.....	18, 90, 97
Tularosa	120
Union County.....	43, 136, 142, 155
Ute Lake.....	66
Valencia.....	128
Valencia County.....	34, 69, 137, 143, 152, 154, 156, 166, 194
Vaughn	83, 104
Wagon Mound.....	144
White Sands	120, 189
Williamsburg.....	125, 146

CONTACT PERSON

Contact Person	Telephone Number	Directory Page(s)
Abercrombie, Robert	505-461-3535 Ext.5	136
Adams, Darlene	505-374-9253	43
Agoyo, Herman	505-587-2519	214
Apodaca, Augustine A.	505-244-0574	117
Armijo, Timothy	505-834-7235	216
Armstrong, Larry	505-566-3528	187
Atencio, Donna	505-289-3758	25
Baca, Claudette	505-459-6159	34
Baldwin, Jason	505-682-2733	44
Banks, Candi	505-445-3689	75
Barry, Nancy	505-377-2420	49
Battaglini, Raymond	505-397-3202	61
Becerra, Steven	505-248-0132	192
Begay-Platero, Sharlene	505-863-6414	212
Bernal, Elizabeth A.	Unavailable	146
Berry, Jim	505-524-1968	59
Boberg, Kevin	505-646-1434	227
Boyce, Tracey	505-376-2417	41
Braendle, Maria	505-832-4087	73
Broaddus, Rita J.	505-854-2261	26
Brooks, Corina	505-341-9185	137
Brueggeman, Fred	505-662-8080	151
Brunner, Terry	505-346-6601	157

Contact Person	Telephone Number	Directory Page(s)
Bundick, Mike	505-394-2755	107
Burbridge, Sally	505-334-9551	33
Burns, Marilyn J.	505-398-5455	88
Bustos, Don	505-454-2582	182
Cahill, Roy	505-625-5419	174
Carey, John A.	505-842-0644	196
Carr, Ed	505-437-6120	28 & 120
Carrillo, Ida	505-747-2236	185
Chavez, Vic	505-765-1678	160
Coalson, Larry	505-887-6562	190
Colson, Jim	505-338-1117	198
Condrey, Jeff	505-761-4950	159
Conner, Andrea	505-396-5311	70
Coppedge, Bob	505-646-4122	230
Covell, Jim	505-899-2762	168
Davey, Bob	505-864-6654 Ext.125	128
Davis, James W.	505-277-3305	229
Deaux, Barbara	505-827-7313	144
Detweiler, Robert	505-887-6562	98
Dodge, Henry Chee	505-775-7100	219
Dolan, Fawn	505-867-1185	58
Dominguez, Dora	505-646-8009	234
Donnell, Bob	505-622-1975	99
Donovan, Jeanie	505-892-1533	77
Enfield, Mike	505-726-2045	15

Contact Person	Telephone Number	Directory Page(s)
Enjady, Godfrey	505-671-4494	210
Evans, Ellen	505-894-3536	89
Farmer, Gail	505-483-2998	86
Fleischaker, Debbie	505-827-0300	197
Floyd, Sharon	505-446-8117	31
Frenier, Patrick	505-983-2667	223
Gabaldon, Vangie	505-243-3196	113
Gallegos, Antoinette	505-425-8631	64
Galloway, Sherry	505-632-0880	36
Garcia, Bernadine	505-522-6604	206
Garcia, Ray	505-224-5250	177
Gentry, Chase	505-899-2762	116,122,167
Gomez, Norma	505-531-2750	46
Gonzales, John	505-455-2273	217
Gonzales, Star	505-287-4802	55
Griego, Darlene	505-955-6211	42
Gutierrez, Daniel	505-768-4185	150
Gutierrez, Paul	505-646-3015	232
Hagen, Dene	505-260-0040	35
Hanrahan, Rorie	800-374-3061	196
Harp, G. Dwight	505-434-5272	189
Harrison, John D.	505-377-3232	23
Hendricks, Gene	800-875-6627	97
Hicklin, Barbara	505-461-4416 ext. 140	183
Hills, Richard	505-646-2481	233

Contact Person	Telephone Number	Directory Page(s)
Hoffman, Robert J.	505-883-2505	105
Holsapple, Kevin	505-662-0001	109 & 181
Howard, Karen	505-843-9232 Ext 101	106
Huckabee, Diane	505-865-1581	69
Huckabee, Dusty	505-352-3596	20
Hudson, Clyde F.	505-522-8775	164
Huffman, Col. Kim	505-356-8541	78 & 171
Hughes, Shawn	505-623-5695	79
Jojola, Theodore	505-277-5050	228
Kelly, Tom	505-546-2674	48
Kemp, Iona	505-395-3340	19
Kendrick, Ben	505-397-2039	103
Knepprath, Debbie	505-546-6593	102
Kohn, Emily	505-754-2366	76
Kos, Ernie	505-763-3435	45
Lautman, Mark	505-589-2200	172
Lee, Albert	505-863-6400	213
Lewis, John C.	505-766-9545	30
Lucero, Sunshine	505-472-3763	83
Lujan, Eugenio L.	505-472-3652	104
Lundstrom, Patricia	505-722-4327	145
Macaw, Phyllis	505-354-2273	37
Maier, J J	505-662-8105	68
Martinez, Gayle	505-758-3873	87
Martinez, George C.	505-842-3344	162

Contact Person	Telephone Number	Directory Page(s)
Martinez, Tony Jr.	505-454-1401	16
Matthews, Barbara	505-722-2228	53
McAndrew, Cissy	505-538-3785	84
McCamley, Bill	505-290-7596	119
McCorkle, Sherman	505-246-2882	127
McDaniel, Margaret	505-566-3720	124
McDow, G. Mike	505-761-4953	163
McGeath, Justin	505-887-6516	38
McMahon, Anthony J.	505-346-7909	161
Mihelcic, John	505-455-3901	215
Miller, Bill	505-847-2795	74
Miller, J. Roy	505-428-1362	176
Mompellier, Ken	505-541-2444	63
Montoya, Clarence	505-454-1887	134
Morales, Mario A.	505-527-6993	138
Moya, Anthony	505-465-2838	222
Muller, Anna	505-843-7114	169
Munoz, Gloria	505-392-5614	184
Murphy, Frank	505-289-3392	101
Mykris, Michael	505-428-1343	188
Nagle, Tom	505-984-8950	155
Neblett, Jim	505-896-8784	21
Nelson, Ruth	505-461-4079	18
Nominelli, Gregg	505-764-3700	56
Norwood, Brian	505-395-2620	62

Contact Person	Telephone Number	Directory Page(s)
Olson, Richard	505-388-1569 Ext.5	135
Orshan, Michael	505-827-1632	204
Ortiz, Luis	505-426-2051	65
Owensby, Fred	505-527-7601	179
Pack, Lane	505-894-9061	125
Paisano, Stuart	505-867-3317	218
Paul, Sandy	505-355-7705	47
Pecos Richard	505-465-2245	207
Pierce, Jake	505-754-2277	22
Pino, Peter	505-867-3304	224
Poster, Bruce	505-989-8500	173
Pratt, Marianne L.	505-988-3279	82
Price, Richard	505-746-2744	57
Quintana, Hubert	505-624-6131	147
Radosevich, Carol	505-241-4548	170
Ramirez, Octavio	505-646-3215	231
Rauch, Don	505-388-1509	148
Reese, Don	505-394-2755	51
Reid, Sharon	505-487-2722	66
Renner, Dallas	505-239-6666	114
Renner, Nancy	505-224-5200	94
Reynis, Lee A.	505-277-2216	226
Ridgeway, Pepita	505-835-0424	85
Riegal, Misty	505-539-2711	54
Rinaldi, Maria	505-867-3311 ext. 133	14

Contact Person	Telephone Number	Directory Page(s)
Rodriguez, Imelda	505-827-7418	203
Romero, Alex	505-842-9003	29
Romero, Caroline	505-827-0425	201
Roybal, Patricia	505-285-6604	100
Roybal, Roger	505-827-5700	202
Salazar, Melinda	505-588-7896	108
Sanchez, Carol	505-262-0921	118
Sanchez, Clemente	505-287-8221	180
Sanchez, Elsie F.	505-722-2220	193
Sandoval, Doris	505-867-3381	220
Scholes, Lee	866-854-3217	110
Scott, Noreen	505-891-4305	121
Scott, Roberta	505-925-8980	194
Shaw, Dick	505-648-2941	139
Simmons, Eugene D.	505-624-7133	186
Simon, Ann H.	505-247-1750	143
Simons, Susan	505-384-2418	123
Skiles, Rhett	505-522-2219	154
Sment, Cindy	505-267-5050	60
Smith, Clark	505-542-3259	17
Smith, Mrs. Teresa	505-756-2306	40
Somerville, Amy	505-241-4813	115
Strout, Lisa	505-827-9810	199
Sullivan, Patricia	505-646-2952	130
Taylor-Sawyer, Sandra	505-769-4136	178

Contact Person	Telephone Number	Directory Page(s)
Thompson, Connie	505-753-2831	50
Tidwell, Cynthia C.	505-897-0502	24
Tillman, Leland D.	505-762-7714	142
Tonjes, Gary	505-246-6200	166
Treptow, Brad	505-257-7395	81
Trujillo, Joe	505-346-6791	158
Tsosie, Nathan W.	505-771-6713	221
Tsosie, Phillip	505-869-3111	208
Turner, Laurel	505-542-9864	67
Turner, Dr. William M.	505-843-7643	129
Urban, Melissa	505-624-0889	80
Vicenti, Ty	505-759-3403	209
Vierck, Steve	505-525-2852	111
Vigil-Tarazoff, Mary T.	505-538-6320	191
Walling, Becky	505-326-7602	52
Warren, Bill	505-377-3232	95 & 112
Williams, Rich	505-827-0168	200
Wilson, Cindy	505-624-9850	131
Wolfe, Peter	505-648-2732	39
Wright, Virginia	505-461-1694	90
Yates, Herbert	505-455-0458	211